BAWAG CREDIT UPDATE

July 18, 2024

AGENDA

HIGHLIGHTS Q2 2024

EARNINGS

Q2 '24:
Net profit €175m, RoTCE of 24.3% and EPS of €2.22

Core revenues up +1% vPY … operational expenses up +5% vPY

Pre-provision profit of €263m flat to PY … CIR at 32.6%

Risk costs of (€28m) or 27bps risk cost ratio … ECL management overlay at €80m

H1 '24: Net profit of €342m, RoTCE of 24.0%, CIR of 32.7%, and EPS of €4.33

BALANCE SHEET & CAPITAL

Average customer loans down 1% vPQ and average interest-bearing assets down 2% vPQ

Average customer deposits +1% vPQ … average customer funding +1% vPQ

Fortress balance sheet … excess capital of €770m, €12.5 billion cash with LCR 220% and strong credit profile with NPL ratio of 1.1%

CET1 ratio at 16.5% after deducting €188m dividend accrual for H1 '24

OUTLOOK

2024 financial target reconfirmed:
Profit before tax of >€920m … excluding M&A

Return targets unchanged:
RoTCE >20% and CIR <34%

Excess capital of €770m … deploying 250-300bps CET1 capital for two strategic acquisitions (subject to regulatory approvals) … currently no share buyback planned in 2024

M&A: Acquisition of knab bank signed in Q1 '24 adding >€150m profit before tax (PBT) in 2026 … signed acquisition of Barclays Consumer Bank Europe early July with >€100m PBT contribution in 2027

- **Q2 '24: RoTCE 24.3%**
- **H1 '24: RoTCE 24.0%**

- **CET1 ratio at 16.5%**
- **€770m excess capital**

- **2024 Profit before tax target of >€920m reconfirmed (excluding M&A)**
- **Deploying excess capital for two strategic acquisitions**

SECOND ACQUISITION SIGNED: BARCLAYS CONSUMER BANK

Planting the seeds for future profitable growth

German credit card franchise

Leading revolving credit card issuer in Germany

Barclays Consumer Bank Europe gross assets of € 4.7 billion primarily comprising of card and loan receivables, of which approximately € 2 billion are credit card receivables

Self-funded platform

Deposits raised via cross-selling to credit card customers

Meaningful customer engagement among the credit card customers on the platform leading to cross-selling potential

Strategic opportunity

Revolving credit card market offers attractive risk-adjusted returns

Growing our Retail & SME presence in the DACH/NL region in a core product

Creating long-term value

>€100m profit before tax contribution by 2027

EPS accretion of >10% after full integration … >2x more accretive than share buyback

~140bps CET1 consumption

EXPANDING OUR GERMAN FRANCHISE

Headquartered in HAMBURG

~€2 BILLION credit card receivables

LEADING
revolving credit card issuer in Germany

Enhancing our existing product offering in Germany of universal banking products & services, leasing, factoring, consumer loans

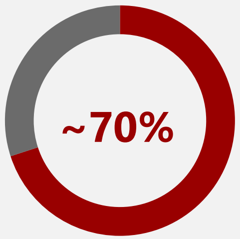
Note: Barclays Consumer Bank Europe numbers as of March 31, 2024

ENHANCING OUR DACH/NL AND RETAIL & SME FOOTPRINT

Growing in line with our strategy

STRATEGIC RATIONALE

INCREASING OUR DACH/NL AND RETAIL & SME FOOTPRINT



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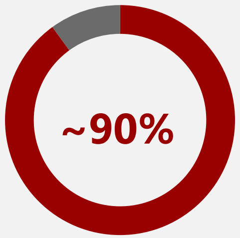


Mid-term

12 ACQUISITIONS CLOSED AND 2 SIGNED SINCE 2015 FOCUSED ON RETAIL & SME

- Current accounts & savings deposits
- Credit card business (revolving and charge cards)
- Mortgages
- Factoring & - Leasing (auto, IT & equipment)
- Consumer loans
- Brokerage business

FINANCIAL RATIONALE

TWO STRATEGIC & HIGHLY ACCRETIVE ACQUISITIONS SIGNED IN 2024

knab bank
closing expected Q4 '24

> €150m PBT by 2026

Barclays Consumer Bank Europe
closing expected Q4 '24 / Q1 '25

> €100m PBT by 2027

DAY 1 P&L ACCRETIVE

>€250m PBT contribution by 2027

Underwritten to our **RoTCE >20%** target

Total CET1 impact **250–300bps**

>2x more accretive than buybacks

CAPITAL MARKETS DAY

planned for early 2025
after closing of both deals

FINANCIAL PERFORMANCE

P&L | € millions	Q2 '24	vPY	vPQ	H1 '24	vPY
Core revenues	391.4	1%	-	784.2	4%
Net interest income	309.7	-	(1%)	621.5	4%
Net commission income	81.7	7%	1%	162.7	6%
Operating income	390.1	2%	2%	773.9	3%
Operating expenses	(127.1)	5%	1%	(253.3)	5%
Pre-provision profit	**263.0**	**-**	**2%**	**520.6**	**2%**
Regulatory charges	(2.7)	nm	(48%)	(8.0)	(79%)
Risk costs	(27.9)	36%	(7%)	(57.8)	41%
Profit before tax	**233.5**	**(5%)**	**5%**	**456.3**	**6%**
Net profit	**175.2**	**(3%)**	**5%**	**342.1**	**7%**

Ratios	Q2 '24	vPY	vPQ	H1 '24	vPY
RoCE	20.5%	(2.6pts)	0.5pts	20.3%	0.2pts
RoTCE	24.3%	(3.3pts)	0.6pts	24.0%	-
Net interest margin	3.00%	0.09pts	0.04pts	2.98%	0.17pts
CIR	32.6%	1.1pts	(0.3pts)	32.7%	0.7pts
Risk cost ratio	0.27%	0.08pts	(0.01pts)	0.28%	0.09pts

Balance Sheet & Capital | € millions	Q2 '24	Q1 '24	vPQ	vPY
Total assets	53,633	54,239	(1%)	1%
Cash & Cash Equivalent	12,487	11,931	5%	16%
Interest-bearing assets (average)	41,540	42,349	(2%)	(3%)
Customer funding (average)	46,462	45,783	1%	5%
Customer loans (average)	33,455	33,909	(1%)	(4%)
Customer loans	33,116	34,110	(3%)	(3%)
Customer deposits (average)	33,487	33,188	1%	5%
Customer deposits	32,835	32,580	1%	1%
Common Equity	3,447	3,379	2%	9%
Tangible Common Equity	2,920	2,852	2%	10%
CET1 Capital	2,974	2,902	2%	9%
Risk-weighted assets	17,995	18,606	(3%)	(8%)
CET1 Ratio (post dividend)	**16.5%**	**15.6%**	**0.9pts**	**2.6pts**

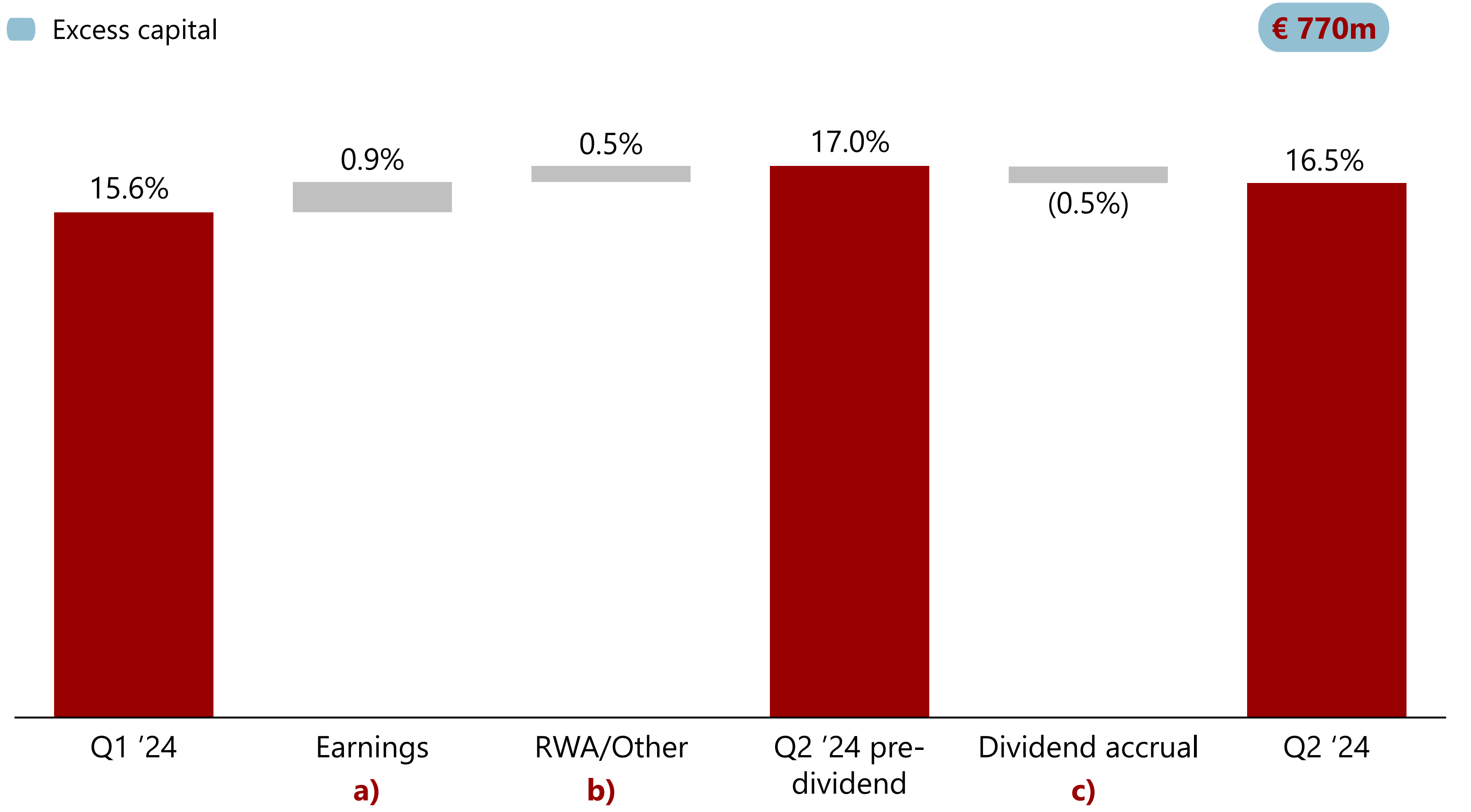
Per share data	Q2 '24	Q1 '24	vPQ	vPY
Book value (€)	43.91	43.04	2%	14%
Tangible book value (€)	37.20	36.33	2%	15%
Shares outstanding (€ m)	78.51	78.51	-	(5%)
Earnings per share (€)	2.22	2.11	5%	1%

Note: All equity, capital, ratios and per share data reflect deduction of €188m dividend accrual.

CAPITAL DEVELOPMENT

~90 basis points net capital generation in Q2 '24

QUARTERLY CAPITAL DEVELOPMENT



CAPITAL DEVELOPMENT

a) Gross capital generation ~90bps in Q2 '24 through earnings
b) Lower asset volume / RWAs driven by corporate redemptions

CAPITAL DISTRIBUTION

c) Q2 '24 dividend accrual of €96m based on dividend policy … H1 '24 accrual of €188m

EXCESS CAPITAL

- CET1 ratio 16.5% post H1 '24 dividend accrual of €188m
- Acquisition of knab bank (NL) … regulatory process on track
- Acquisition of Barclays consumer bank (DE) signed (July 4, 2024)

2024 CAPITAL REQUIREMENTS

Target CET1 ratio of 12.25% is 227bps above 2024 MDA trigger of 9.98% … P2R at 2.15% and P2G at 0.50%

RETAIL & SME

FINANCIAL PERFORMANCE

€ millions	Q2 '24	vPY	vPQ	H1 '24	vPY
Core revenues	297.5	5%	-	594.1	6%
Net interest income	223.7	4%	-	447.1	5%
Net commission income	73.8	10%	1%	147.0	9%
Operating income	298.3	5%	-	595.6	6%
Operating expenses	(92.6)	7%	3%	(182.2)	5%
Pre-provision profit	**205.7**	**4%**	**(1%)**	**413.4**	**6%**
Regulatory charges	(0.9)	nm	(74%)	(4.3)	(66%)
Risk costs	(25.2)	27%	(2%)	(50.8)	29%
Profit before tax	**179.6**	**-**	**1%**	**358.3**	**7%**
Net profit	**134.7**	**-**	**1%**	**268.7**	**7%**

RATIOS

in %	Q2 '24	vPY	vPQ	H1 '24	vPY
RoCE	29.6%	(4.2pts)	(1.2pts)	30.3%	(1.3pts)
RoTCE	34.8%	(5.1pts)	(1.6pts)	35.7%	(1.5pts)
CIR	31.0%	0.5pts	0.9pts	30.6%	(0.2pts)
NPL ratio	1.9%	0.2pts	0.1pts	1.9%	0.2pts
Risk cost ratio	0.46%	0.10pts	(0.01pts)	0.46%	0.10pts

CUSTOMER DEVELOPMENT

€ millions	Q2 '24	vPY	vPQ	H1 '24	vPY
Housing loans	15,019	(4%)	(1%)	15,019	(4%)
Consumer and SME	6,817	7%	1%	6,817	7%
Total assets	**21,836**	**(1%)**	**-**	**21,836**	**(1%)**
Total assets (Ø)	**21,832**	**(1%)**	**(1%)**	**21,892**	**(1%)**
Risk-weighted assets	**9,510**	**2%**	**(1%)**	**9,510**	**2%**
Customer deposits	**27,399**	**-**	**1%**	**27,399**	**-**
Customer deposits (Ø)	**26,716**	**1%**	**1%**	**26,585**	**-**
Customer funding	**37,356**	**1%**	**1%**	**37,356**	**1%**
Customer funding (Ø)	**37,600**	**1%**	**1%**	**37,484**	**2%**

DEVELOPMENTS in Q2 '24

Q2 '24 net profit of €135m, flat vPY … average assets down 1% and average deposits up 1% vPQ

Pre-provision profit of €206m for Q2 '24, up 4% vPY … Core revenues up 5% and operating expenses up 7% vPY

Risk costs of (€25m) in Q2 '24 … retail risk cost run-rate returning to pre-covid levels

Housing loan growth remains subdued … advisory and transactional banking strong in Q2 '24

Sale of start:bausparkasse Germany completed on July 1, 2024

CORPORATES, REAL ESTATE & PUBLIC SECTOR

FINANCIAL PERFORMANCE

€ millions	Q2 '24	vPY	vPQ	H1 '24	vPY
Core revenues	76.8	(10%)	(3%)	155.6	(4%)
Net interest income	68.6	(9%)	(3%)	139.2	(3%)
Net commission income	8.2	(17%)	-	16.4	(12%)
Operating income	76.5	(9%)	(2%)	154.7	(4%)
Operating expenses	(17.7)	(7%)	(14%)	(38.4)	3%
Pre-provision profit	**58.8**	**(10%)**	**2%**	**116.3**	**(6%)**
Regulatory charges	(0.9)	nm	-	(1.8)	(78%)
Risk costs	(2.2)	nm	(55%)	(7.1)	-
Profit before tax	**55.7**	**(16%)**	**8%**	**107.4**	**(7%)**
Net profit	**41.8**	**(16%)**	**8%**	**80.6**	**(7%)**

RATIOS

in %	Q2 '24	vPY	vPQ	H1 '24	vPY
RoCE	19.8%	(2.2pts)	1.8pts	18.9%	0.3pts
RoTCE	24.1%	(3.6pts)	1.9pts	23.2%	(0.1pts)
CIR	23.1%	0.6pts	(3.4pts)	24.8%	1.6pts
NPL ratio	0.8%	0.1pts	-	0.8%	0.1pts
Risk cost ratio	0.07%	0.07pts	(0.07pts)	0.10%	0.10pts

CUSTOMER DEVELOPMENT

€ millions	Q2 '24	vPY	vPQ	H1 '24	vPY
Corporates	3,039	(23%)	(12%)	3,039	(23%)
Real Estate	4,987	(6%)	-	4,987	(6%)
Public Sector	5,048	18%	(2%)	5,048	18%
Short-term/money market lending	160	(24%)	(66%)	160	(24%)
Total assets	**13,234**	**(4%)**	**(6%)**	**13,234**	**(4%)**
Total assets (Ø)	**13,526**	**(6%)**	**(2%)**	**13,656**	**(5%)**
Risk-weighted assets	**5,054**	**(28%)**	**(9%)**	**5,054**	**(28%)**
Customer deposits	**5,979**	**8%**	**-**	**5,979**	**8%**
Customer deposits (Ø)	**6,434**	**20%**	**-**	**6,444**	**24%**
Customer funding	**8,053**	**13%**	**-**	**8,053**	**13%**
Customer funding (Ø)	**8,525**	**22%**	**5%**	**8,330**	**21%**

DEVELOPMENTS in Q2 '24

Q2 '24 net profit of €42m, down 16% vPY … average assets down 2% and average deposits flat vPQ

Pre-provision profit of €59m, down 10% vPY … Operating income down 9% to prior year

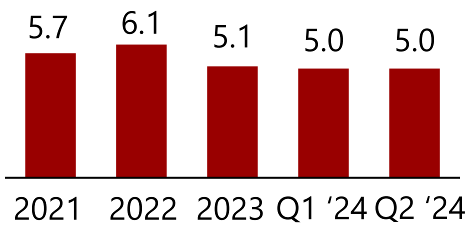
Risk costs of (€2m) in Q2 '24

NPL ratio remains low at 0.8% solid asset quality

Maintaining disciplined and conservative underwriting … will continue to remain prudent and patient with focus on risk-adjusted returns

COMMERCIAL REAL ESTATE LENDING

Total portfolio
€ billion



	2021	2022	2023	Q1 ’24	Q2 ’24
Residential	38%	42%	43%	44%	44%
Industrial / Logistics	17%	22%	22%	22%	22%
Office	23%	22%	21%	19%	19%
Hospitality	11%	7%	7%	8%	9%
Shopping / Retail	8%	5%	5%	5%	5%
Other	3%	2%	2%	2%	1%

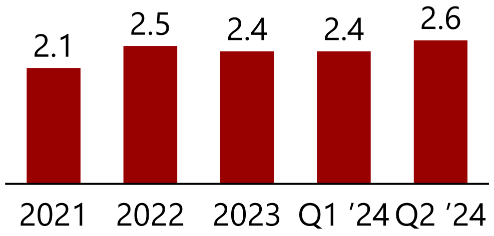
PORTFOLIO DEVELOPMENT

- Residential and Industrial / Logistics make up 66% of the total portfolio and 77% of US portfolio … Main drivers of growth in portfolio since 2021 … strong supply / demand fundamentals
- Growth in US portfolio since 2021 from Residential + Industrial / Logistics assets
- Total office exposure reduced post-COVID given secular challenges
- NPL ratio 1.6% … single-case US office in default, collateral conservatively valued
- Average LTV <60% for entire portfolio since 2020
- Management overlay sufficient to cover adverse case stress losses in line with ECB stress test

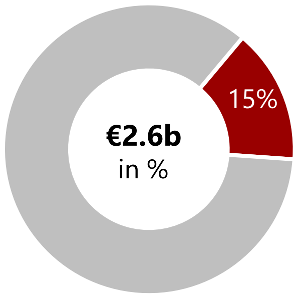
UNDERWRITING PRINCIPLES

- Focus on risk-adjusted returns across all cycles … be patient lender with business that meets our risk appetite … no volume targets
- Senior secured lender … no mezzanine financing
- Focus on structural protections … cross-collateralized loans, cash-flow sweeps, interest rate hedges, sponsor guarantees, etc.
- Portfolio total LTV consistently <60% with debt yields across Office portfolio >10%
- Maturity profile / refinancing risk is pro-actively managed

US portfolio
€ billion



	2021	2022	2023	Q1 ’24	Q2 ’24
Residential	39%	41%	46%	51%	51%
Industrial / Logistics	18%	26%	28%	28%	26%
Office	24%	26%	19%	15%	15%
Hospitality	17%	7%	7%	5%	7%
Shopping / Retail	2%	0%	0%	1%	1%



US OFFICE EXPOSURE:

- Assets of €375m … down 19% from PYE as loans refinanced
- Class A buildings in primary markets (Atlanta 36%, Houston 30%, LA metro 34%)
- Performing book resilient despite market stress:
  - Average senior debt yield ~9%
  - LTV < 75%
  - Average occupancy levels ~80%
  - Weighted average lease terms ~6 years with solid tenants
  - US office <1% of total assets and 6% of total CRE lending

AGENDA

P&L & KEY RATIOS

P&L | € millions	Q2 '24	vPY	vPQ	H1 '24	vPY
Net interest income	309.7	-	(1%)	621.5	4%
Net commission income	81.7	7%	1%	162.7	6%
Core revenues	**391.4**	**1%**	**-**	**784.2**	**4%**
Other revenues	(1.3)	(66%)	(86%)	(10.3)	229%
Operating income	**390.1**	**2%**	**2%**	**773.9**	**3%**
Operating expenses	**(127.1)**	**5%**	**1%**	**(253.3)**	**5%**
Pre-provision profit	**263.0**	**-**	**2%**	**520.6**	**2%**
Regulatory charges	(2.7)	nm	(48%)	(8.0)	(79%)
Risk costs	(27.9)	36%	(7%)	(57.8)	41%
Profit before tax	**233.5**	**(5%)**	**5%**	**456.3**	**6%**
Income taxes	(58.3)	(9%)	4%	(114.2)	3%
Net profit	**175.2**	**(3%)**	**5%**	**342.1**	**7%**

Key ratios	Q2 '24	vPY	vPQ	H1 '24	vPY
RoCE	20.5%	(2.6pts)	0.5pts	20.3%	0.2pts
RoTCE	24.3%	(3.3pts)	0.6pts	24.0%	-
Net interest margin	3.00%	0.09pts	0.04pts	2.98%	0.17pts
CIR	32.6%	1.1pts	(0.3pts)	32.7%	0.7pts
Risk cost ratio	0.27%	0.08pts	(0.01pts)	0.28%	0.09pts
Earnings per share (€)	2.22	1%	5%	4.33	12%
Tangible book value (€)	37.20	15%	2%	37.20	15%

DEVELOPMENTS in Q2 '24

Core revenues at €391m stable vPQ … net interest income down (1%) vPQ, and net commission income up 1% vPQ

Net interest margin (NIM) at 3.00% in Q2 '24

Cost-income ratio of 32.6% in Q2 '24 … ongoing disciplined cost control

Risk costs of (€28m) or 27bps risk cost ratio … ECL management overlay at €80m

RoTCE at 24.3% and Earnings per share of €2.22

BALANCE SHEET

Balance sheet | € millions	Q2 '24	vPY	vPQ	H1 '24	vPY
Total assets	**53,633**	**1%**	**(1%)**	**53,633**	**1%**
thereof Ø interest-bearing assets	41,540	(3%)	(2%)	41,945	(3%)
Customer loans	32,862	(4%)	(3%)	32,862	(4%)
Securities and bonds	6,383	3%	(1%)	6,383	3%
Credit institutions and cash	12,487	10%	5%	12,487	10%
Other assets	1,901	46%	(5%)	1,901	46%
Total liabilities & equity	**53,633**	**1%**	**(1%)**	**53,633**	**1%**
thereof Ø customer funding	46,462	5%	1%	46,123	5%
Customer deposits	32,403	(1%)	1%	32,403	(1%)
Own issues	14,290	10%	-	14,290	10%
Credit institutions	866	(46%)	(9%)	866	(46%)
Other liabilities	1,968	5%	(21%)	1,968	5%
Equity	4,106	3%	(5%)	4,106	3%

Capital & RWA | € millions	Q2 '24	Q2 '23	vPY	vPQ
Common equity	3,447	3,168	9%	2%
Tangible common equity	2,920	2,653	10%	2%
CET1 capital	2,974	2,734	9%	2%
Risk-weighted assets	17,995	19,622	(8%)	(3%)
CET1 ratio (post dividend)	16.5%	13.9%	2.6pts	0.9pts
Leverage ratio	6.2%	5.8%	0.4pts	0.2pts
Liquidity coverage ratio	220%	207%	13pts	3pts

DEVELOPMENTS in Q2 '24

Total assets down 1% vPQ … customer loans down 3%

Risk-weighted assets (3%) vPQ resulting from lower asset volume

Average customer deposits and average customer funding up 1% vPQ

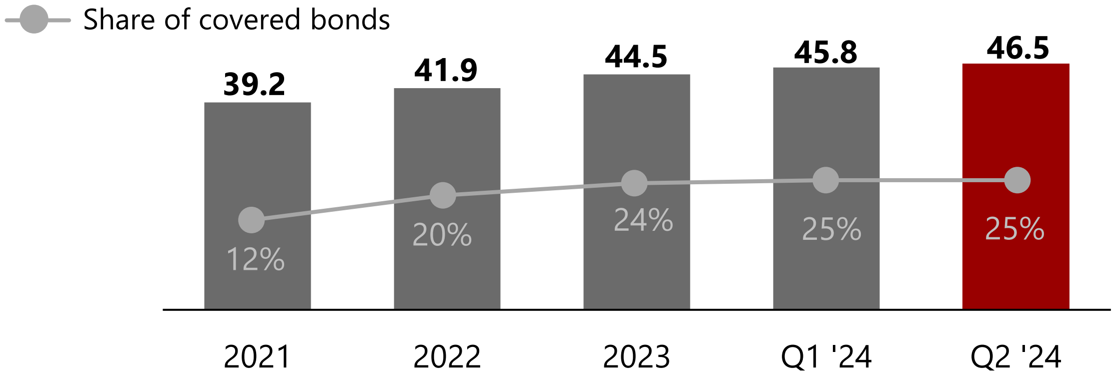
Cash & cash equivalents at €12.5m or 23% of balance sheet … LCR at 220%

CET1 ratio at 16.5% post deduction of €188m dividend accrual for H1 '24

FUNDING OVERVIEW

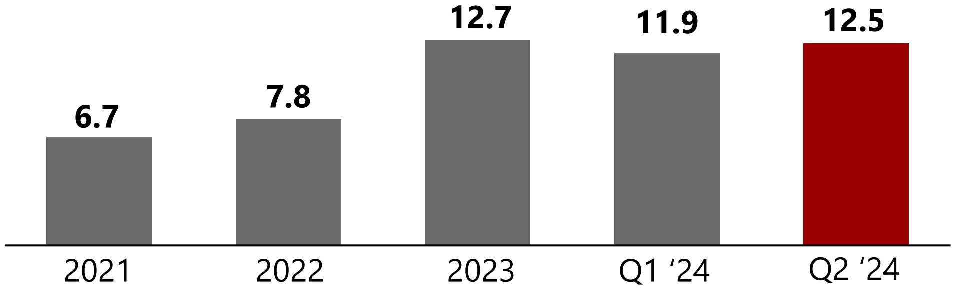
Customer funding (average) … ~96% total funding

€ billion



Cash & Cash equivalent excluding TLTRO

€ billion



	2021	2022	2023	Q1 '24	Q2 '24
LCR	239%	225%	215%	217%	220%
Cash / Balance sheet	12%	14%	23%	22%	23%

DEPOSITS

- Retail & SME average deposits €26.7b, thereof ~80% insured by deposit guarantee scheme …. Average deposit size of €12k
- Corporates & Public Sector average deposits €6.4b… largest share in public sector, which are predominantly transactional current accounts
- Overall betas increased to ~32% in Q2 '24 … expected to stay between 30%-35% in 2024

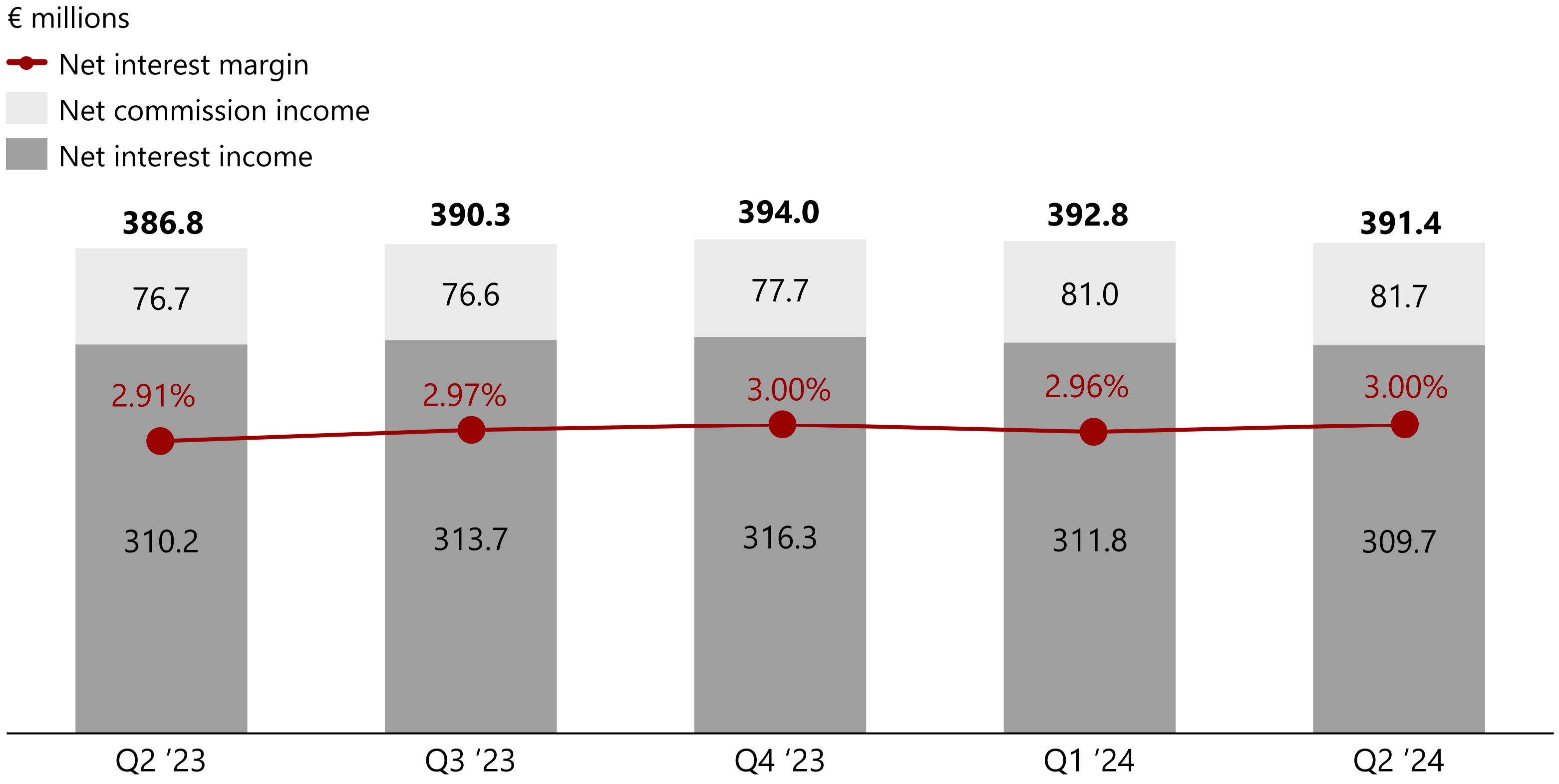
COVERED BONDS

- €~12b Austrian covered bond program with mortgages and public sector loans as collateral
- Almost no maturities in the coming years, current average remaining life ~6 years
- Matched against housing loans with average duration of ~8 years

CASH DEVELOPMENT & TRENDS

- LCR at 220% … Cash balance €12.5b
- Maintained excess liquidity over the years to address market opportunities … continuing to stay patient and maintain liquid balance sheet

CORE REVENUES



Average customer loans | Average interest-bearing assets | € billion

35.0	33.9	33.9	33.9	33.5
42.8	41.9	41.9	42.3	41.5

Net interest income (NII) down (1%) vPQ … net interest margin (NIM) at 3.00% in Q2 '24

- Average customer loans down (1%) vPQ
- Deposit beta at ~32% … +3pts vPQ

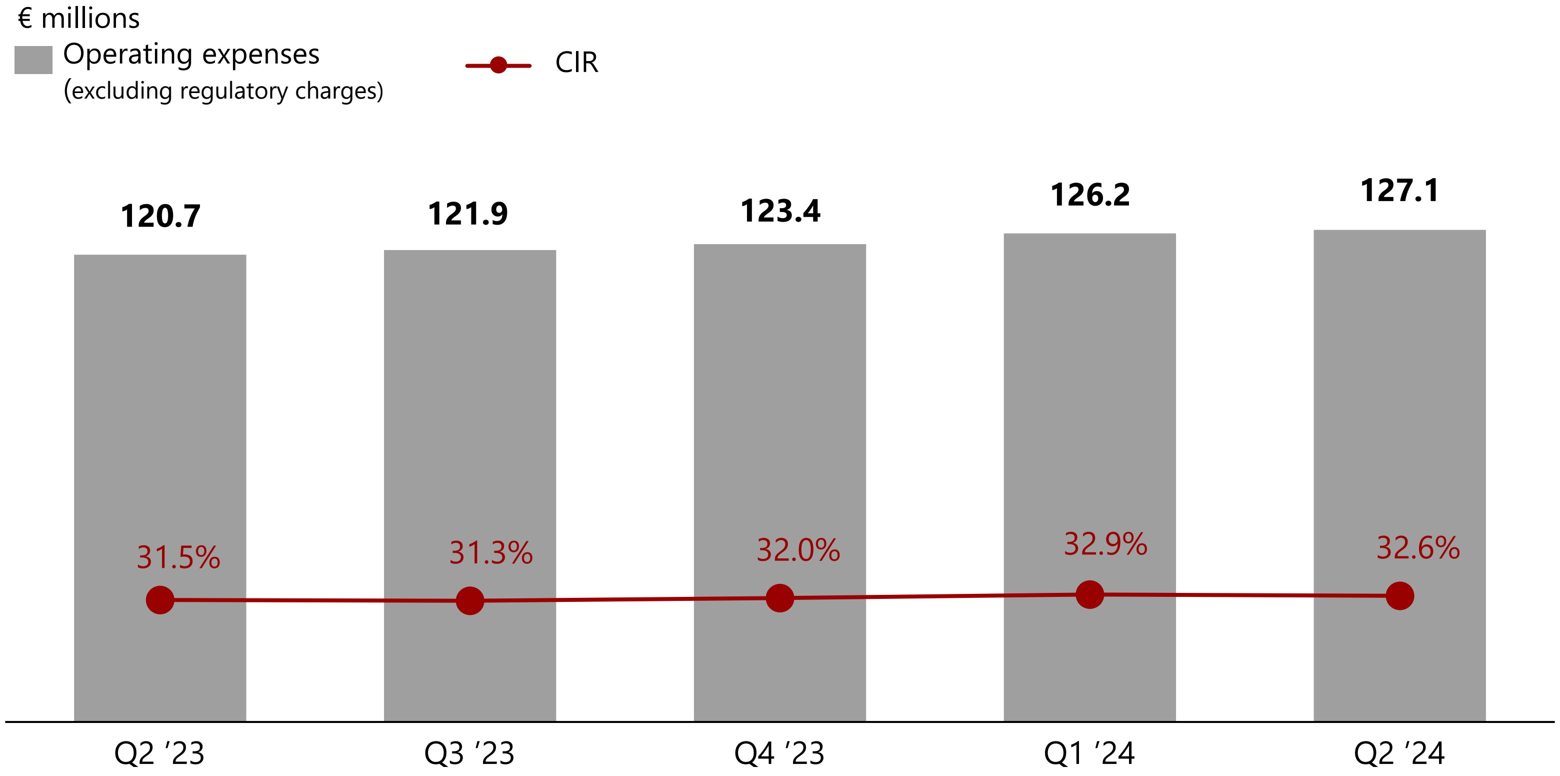
Net commission income (NCI) up 1% vPQ

- Payments and advisory business stronger in H1 '24

Outlook in 2024

- Core revenues growth of ~1% in 2024
- Net interest income expected to increase by ~1%
- Expecting customer loans to be static-to-slightly increasing

OPERATING EXPENSES



Regulatory charges | € millions

(2.6)	3.3	(2.7)	5.2	2.7

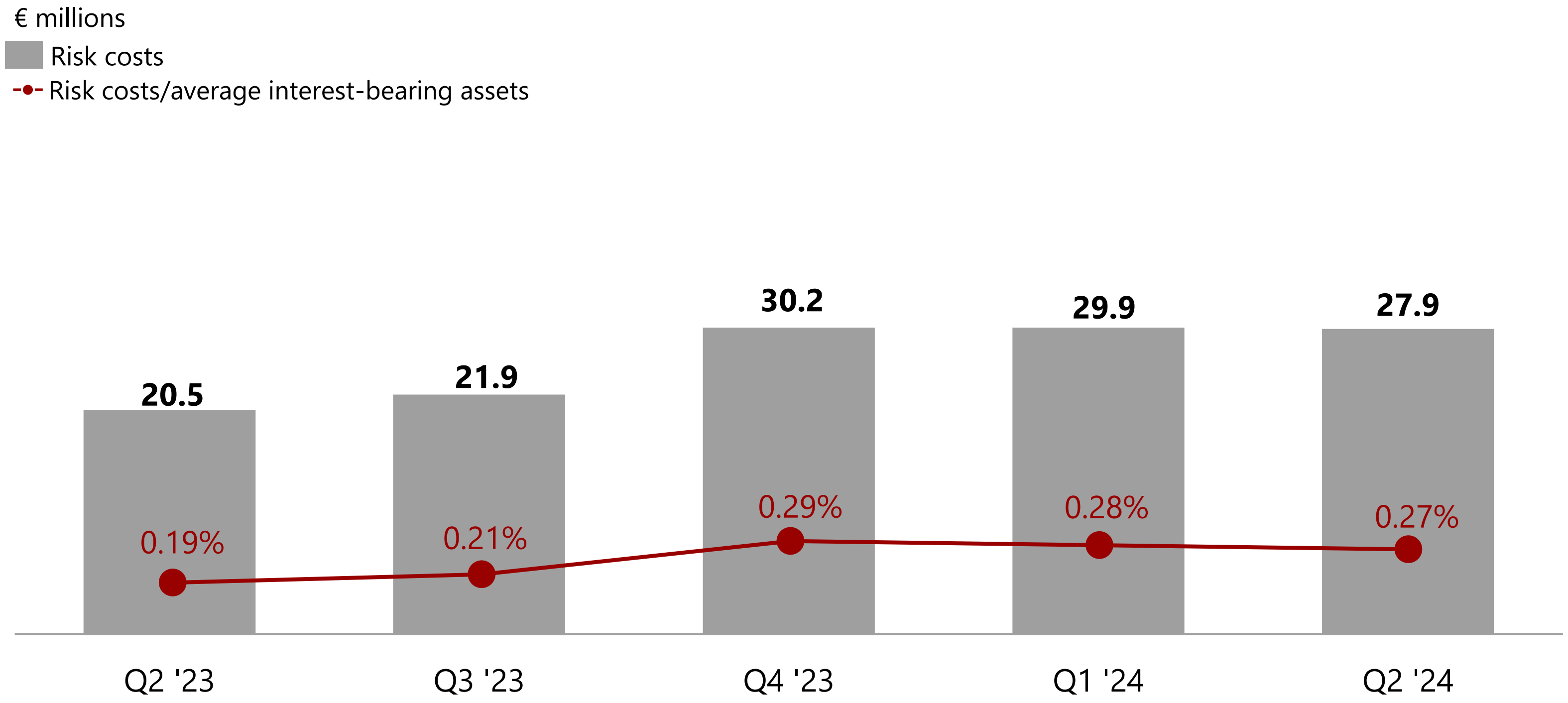
CIR at 32.6% in Q2 '24 down 0.3pts vPQ

- Focused on absolute cost targets and proactive cost management
- Executed multiple initiatives focused on greater scale, greater digital engagement and continued rollout of simplification roadmap across the Group
- Targeted investments over the years resulting in long-term productivity gains across the business

Outlook for 2024

- Operating expenses to increase ~3%
- Regulatory charges expected at ~€16m p.a.
- CIR of <34%

RISK COSTS



ECL Management overlay | in € millions

100	80	80	80	80

NPL ratio

0.9%	1.0%	1.0%	1.0%	1.1%

Q2 ‘24 risk costs €28m … risk cost ratio 27bps

- Ongoing strong credit performance … NPL ratio of 1.1%
- ECL management overlay in Q2 ‘24 stable at €80m

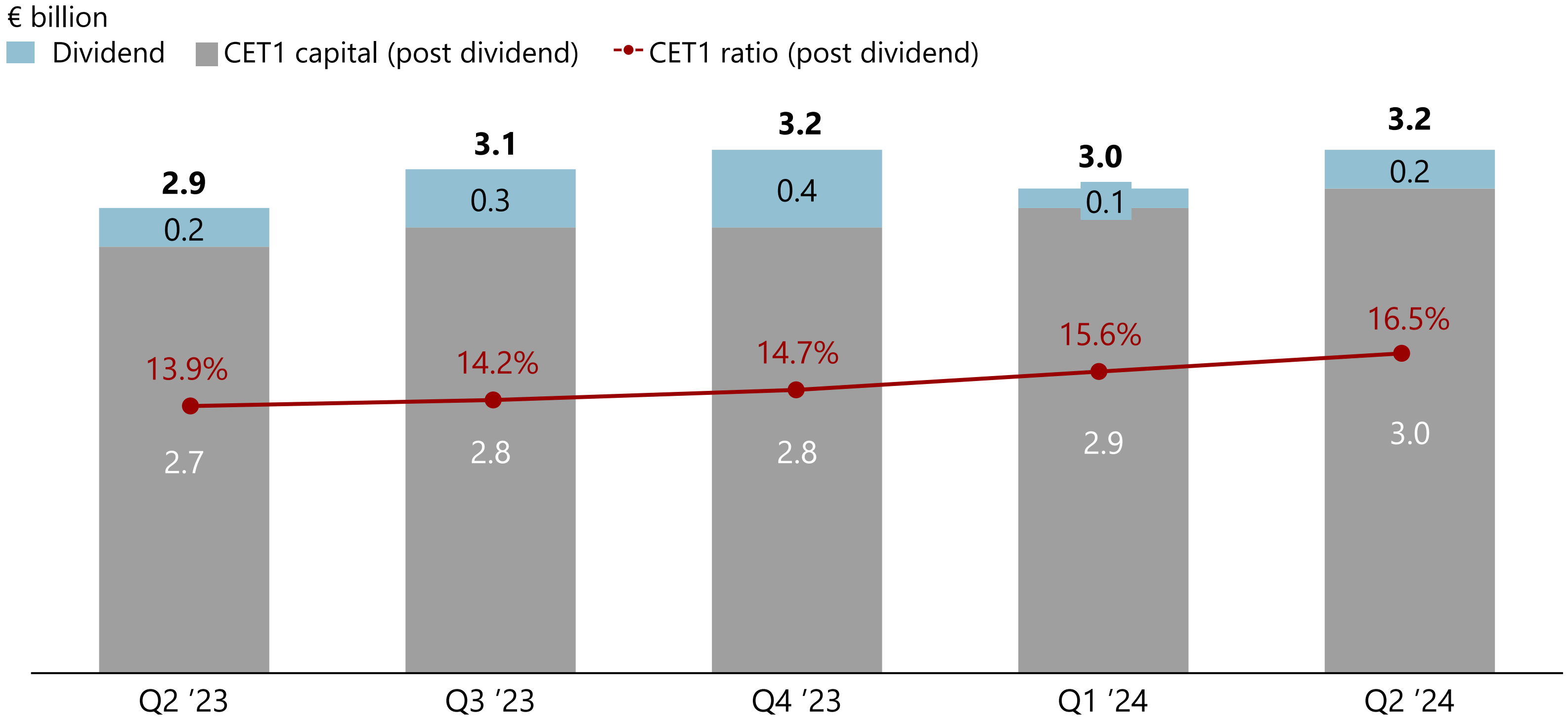
Maintain safe & secure balance sheet

- Focused on developed and mature markets … ~70% DACH/NL region & ~30% Western Europe/United States
- Conservative underwriting with a focus on secured lending … ~80% of customer loans is secured or public sector lending
- No direct exposure to Russia or Ukraine and de minimis secondary exposures

Outlook for 2024

- Risk cost ratio of 25-30bps in 2024

REGULATORY CAPITAL



RWA € b | Tier 1 ratio | Total capital ratio | Leverage ratio

19.6	19.7	19.3	18.6	18.0
16.0%	16.3%	16.8%	17.8%	18.8%
19.1%	19.2%	19.9%	21.0%	22.1%
5.8%	6.0%	5.7%	6.0%	6.2%

Capital distribution plans:

Dividend accrual of €188m for H1 ’24 based on dividend policy (55% of net profit)

Capital ratios:

Q2 ’24 Tier1 capital ratio 18.8% and Total Capital ratio 22.2%

2024 capital requirements:

Increase in Domestic O-SII Buffer to 0.9% for 2024 …
P2R 2.15% in 2024

CET1 capital requirement for 2024: 9.98%

Target CET1 ratio of 12.25% is 227bps above MDA trigger of 9.98%

P2G 0.50% in 2024

Note: All capital ratios post dividend accrual and deducting buyback.

MREL

MREL Strategy

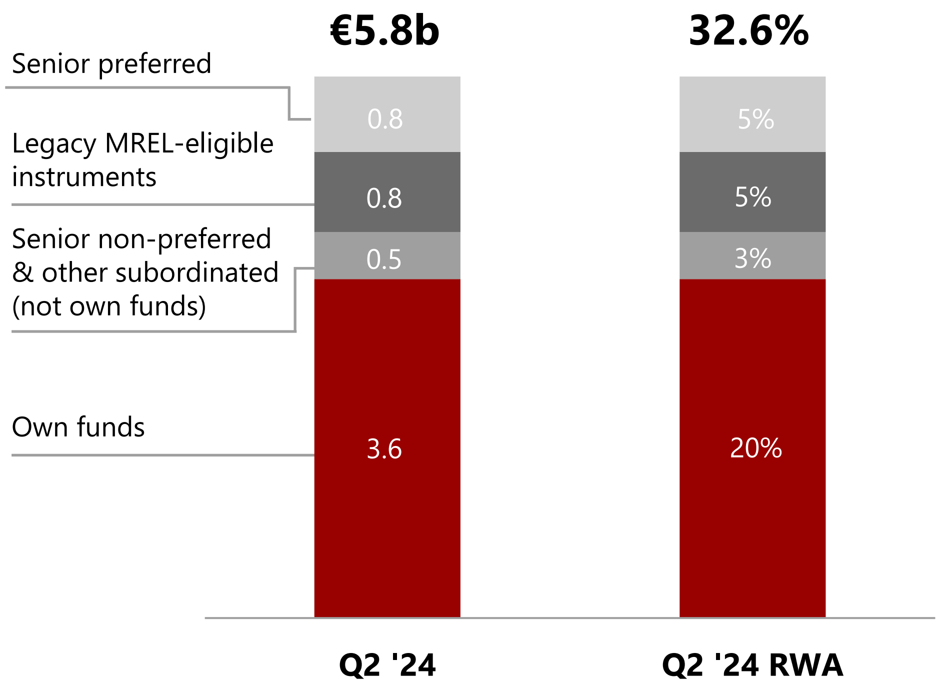
MREL decision fully reflecting CRR2/BRRD2 with final requirements from 1 January 2024:

- Requirement applicable at BAWAG P.S.K. level (consolidated) with a single point of entry resolution strategy
- Currently no subordination requirement
- Comfortable buffer to MREL requirement of 27.1%

Our MREL issuance plans:

- €800m senior preferred bonds issued since 2022
- Further issuance of senior instruments planned in coming years to replace maturities, meet MREL requirement and build buffer

MREL instruments



MREL requirement incl. CBR

Note: all stated MREL requirements incl. CBR

FUNDING & LIQUIDITY

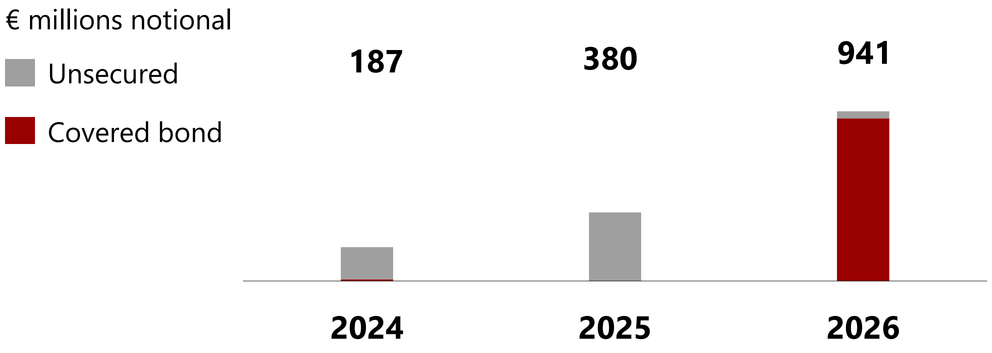
Liquidity

Liquidity coverage ratio	**220%**
Liquidity buffer	**€14.6b**
Liquidity buffer including other marketable securities	**€16.7b**

Issuance plans 2024 and beyond

✓ Frequent covered bond issuer
✓ Increasing focus on senior issuance
✓ At least one Green bond benchmark per year

Comfortable maturity profile



- Covered bonds continue to be an important capital market funding source … €10.1b executed since 2020 … 20 benchmark bonds outstanding with up to €1.25b issue size and maturities up to 2041
- Increasing focus on senior issuance since 2022 … ~€0.8b senior instruments already executed in 2022 and 2023. Further issuance planned in coming years to replace maturities, meet MREL requirement and build buffer
- Pro-active and investor friendly stance towards capital management … Tier 2 capital tender and new issue in Q4 '23 ahead of call date
- 4 Green bond issues since 2021 … at least one Green bond benchmark per year planned

… and solid market access

2021 issuance: **€1.5b**

- €1.5b covered bonds of which €0.5b Green bond

2022 issuance: **€4.3b**

- €4.0b covered bonds
- €0.3b senior preferred of which €0.3b Green bond

2023 issuance: **€3.0b**

- €2.1b covered bonds
- €0.5b senior preferred of which €0.5b Green bond
- €0.4b subordinated T2

2024 issuance: **€0.75b**

- €0.75b covered bonds

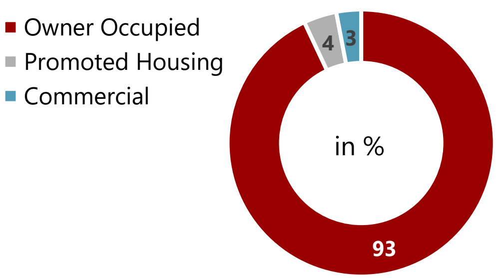
Note: Liquidity buffer includes balances at central banks, eligible securities and other assets eligible for Eurosystem operations

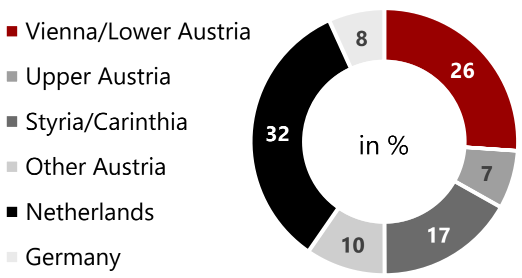
BAWAG COVERED BONDS

Frequent high-quality issuer with plain cover pools

Mortgage Cover Pool

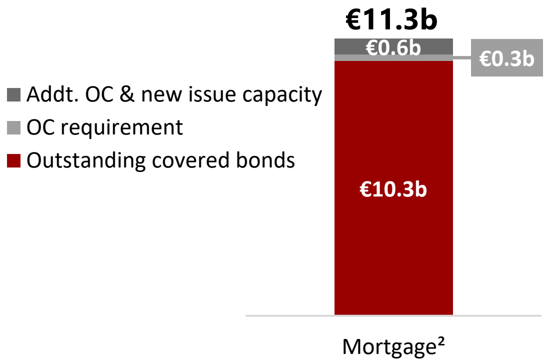
Plain cover pool … c. 97% residential housing and **3% commercial real estate** … no non-performing loans, no derivatives … highly granular pools with >85k mortgages … average LTV of c. 57% for residential loans … c. 77% of loans with fixed rate agreements … c. 27% of loans with additional government guarantee (NHG - Dutch National Mortgage Guarantee)[1]





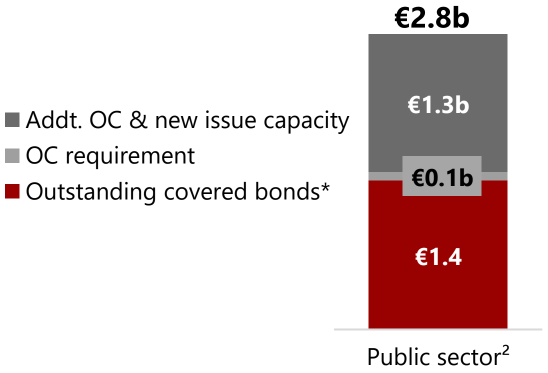
Recent Covered Bond Issuance

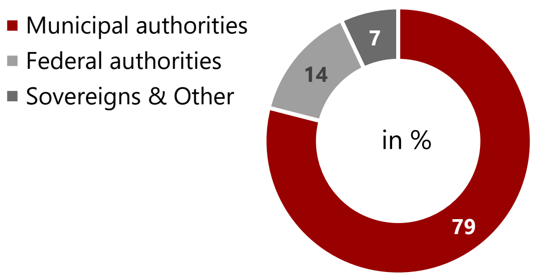
Notional (€m)	Maturity	Issued in
500	2032	Q1'22
750	2028	Q2'22
750	2030	Q2'22
1,250	2032	Q3'22
750	2027	Q4'22
850	2029	Q1'23
750	2026	Q2'23
750	2031	Q1'24



Public Sector Cover Pool

79% claims against local/municipal authorities and **14% claims against federal authorities** … no non-performing loans, no derivatives … granular pool with >4k claims[1]



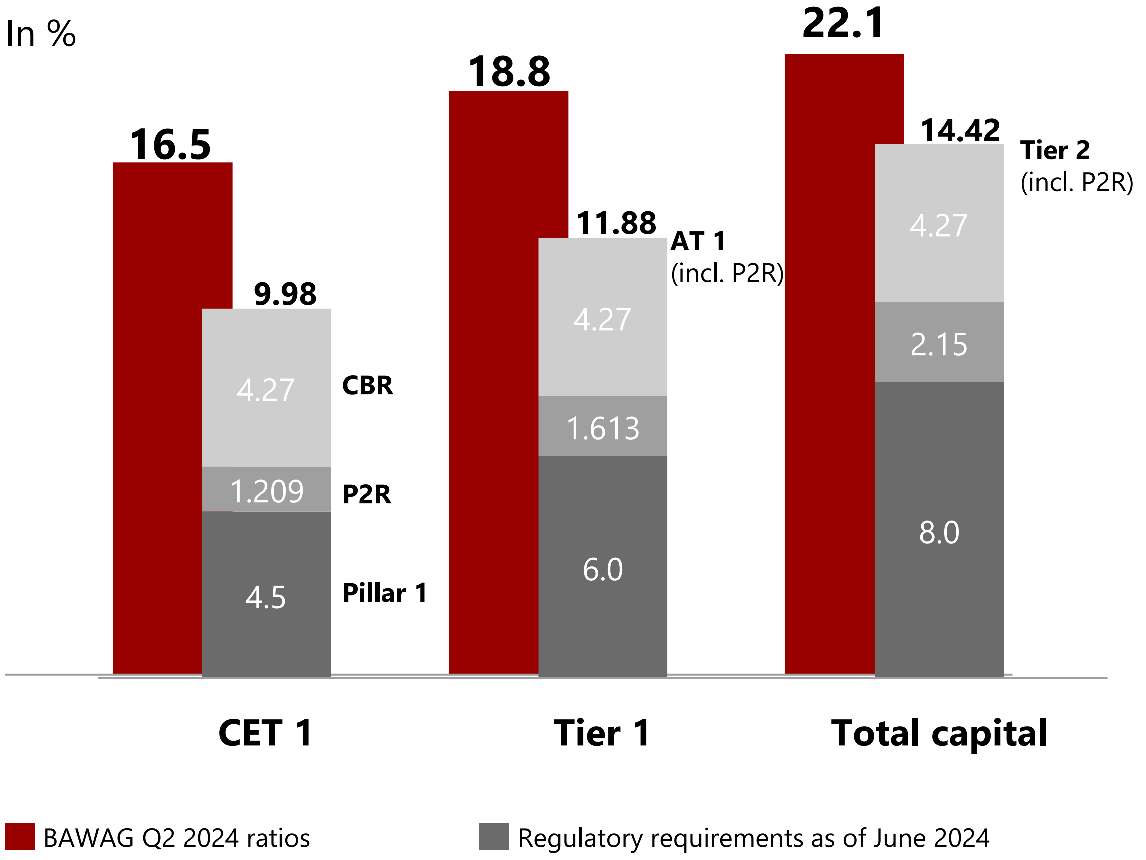


- Covered bonds continue to be an important capital market funding source … €10.1b executed since 2020 … **20 benchmark bonds outstanding** with up to €1.25b issue size and maturities up to 2041
- **European Covered Bond (Premium)** … Covered bonds (*Hypothekenpfandbrief, Öffentlicher Pfandbrief*) under law (*Pfandbriefgesetz*) that implements the EU Covered Bond Directive. Cover pool assets fully compliant with Article 129 CRR
- Covered bonds rated **Aaa** by Moody's … BAWAG with A1 (Moody's) issuer rating with stable outlook

[1] Q1 2024 [2] Q2 2024 * Outstanding amount excl. fully retained covered bonds amounting to €150m public sector

STRONG CAPITAL POSITION

Capital ratios and requirements as of June 2024



P2R 2.15%

- 1.209% of P2R is to be met with CET1 in 2024 … remaining 94bps filled with AT1/T2

P2G 0.50%

Combined buffer requirement

	2023	June 2024
Systemic risk buffer	0.50%	0.50%
Domestic OSII buffer	0.75%	0.90%
Countercyclical capital buffer[1)]	0.33%	0.37%
Capital conservation buffer	2.50%	2.50%

1) Based on exposure as of June 2024

2024 **OUTLOOK** AND **TARGETS**

P&L OUTLOOK (excluding M&A)

Net interest income FY '23: €1,230m	**+1%**
Core revenues FY '23: €1,537m	**+1%**
Operating expenses FY '23: €485m	**~3%** increase
Regulatory charges FY '23: €39m	**~€16m**
Risk cost ratio FY '23: 22bps	**25-30bps**

2024 FINANCIAL TARGETS (excluding M&A)

Profit before tax FY '23: €910m	**>€920m**

2024 & BEYOND RETURN TARGETS

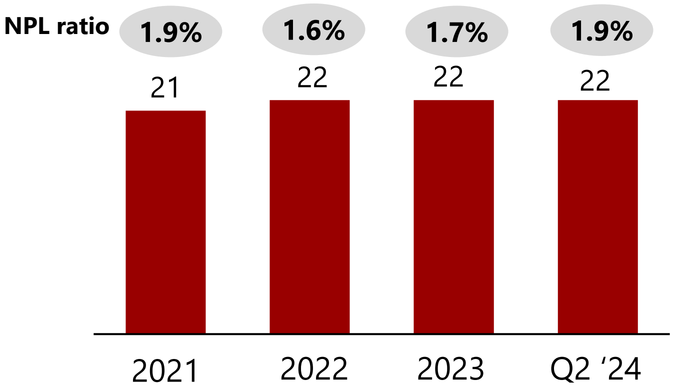
Return on tangible common equity	**>20%**
Cost-income ratio	**<34%**

AGENDA

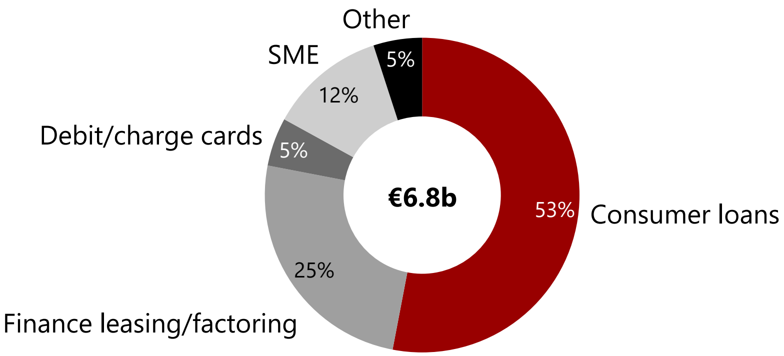
RETAIL & SME

RETAIL & SME OVERVIEW

Retail & SME assets, in €b



CONSUMER & SME



HOUSING

- 24% state or insurance guaranteed
- Weighted average LTV <60% (non-guaranteed loans), LTV at origination below 70% since 2020
- De-minimis loss history, driven by significant affordability buffer and customer equity in established markets

CONSUMER & SME

- Consumer loans: loss rates normalizing to pre-pandemic levels
- Selective credit appetite remains in place, cost inflation adjustments for all new underwriting
- Specialty finance: primarily cars, movables, with high utility value or liquid collateral, low loss profiles

DEVELOPMENTS

Credit box tightened since 2022 to account for cost inflation and rates impact on customer ability to pay

Ensure stress-resilient customers with strong debt-service ratios and loan to income metrics

Fixed rate portfolio limits rate risk for customers

- ~90% of consumer loans and mortgage originations
- ~70% of housing loan portfolio

OUTLOOK

Normalized risk costs in 2023 to persist into 2024

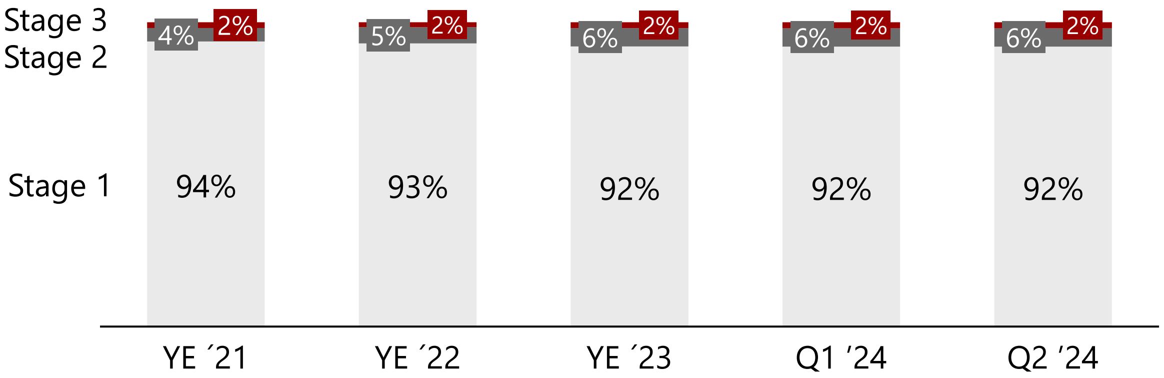
Consumer loan macro-sensitivity remains primary risk for portfolio

Unemployment remains low (Austria, Germany), monitoring any trends that impact customer base

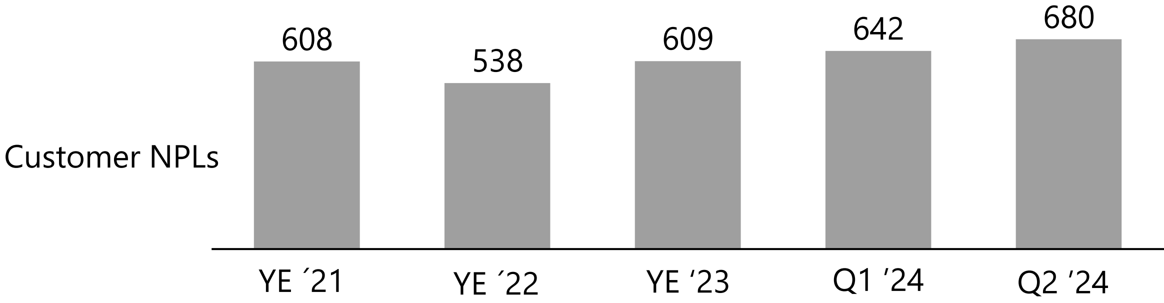
NPL ratio 1.9% (Q2 '24) consistent with prior years representing high credit quality and processes

DETAILS ON RESERVES

IFRS 9 MIGRATION – CUSTOMER SEGMENT ASSETS



NON-PERFORMING (STAGE 3) LOANS | in € millions



	YE ´21	YE ´22	YE ’23	Q1 ’24	Q2 ’24
NPL ratio	1.0%	0.9%	1.0%	1.0%	1.1%
NPL cash coverage ratio	46%	52%	45%	46%	45%

ECLs (STAGE 1&2), SPECIFIC RESERVES (STAGE 3) | in € millions

	YE ´21	YE ´22	YE ´23	Q1 ’24	Q2 ’24
Stage 1	37	47	39	40	42
Stage 2	102	133	120	122	125
Stage 3	284	281	272	292	308
Total Reserves	**422**	**461**	**431**	**455**	**476**
Total Reserves Ratio %	**1.36%**	**1.43%**	**1.41%**	**1.50%**	**1.59%**

KEY DEVELOPMENTS

Customer NPLs up 5.9% vPQ to €680m reflecting expected retail run rate

NPL ratio remains low at 1.1% … cash coverage in Q2 ’24 at 45%

Stage 2 assets remain low (6% of customer assets) reflective of resilient asset quality across segments

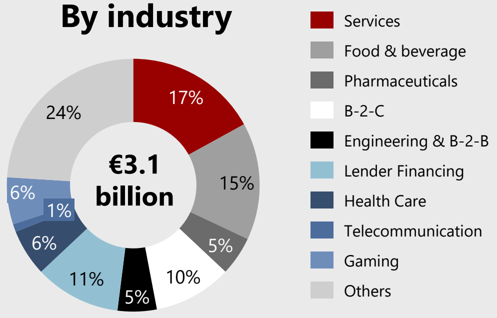
Total reserves increased in Q2 ’24 by €21m, to €476m, with reserve ratio at 1.6%

Total ECL €167m, of which €80m (48%) comprised of management overlay … substantial cover for potential adverse developments and idiosyncratic risks not currently anticipated

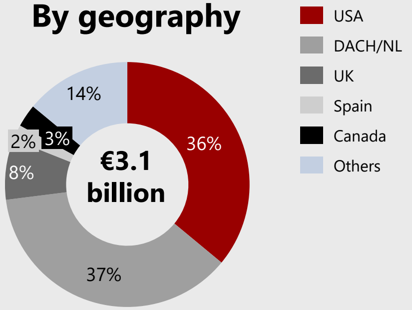
CORPORATES, REAL ESTATE & PUBLIC SECTOR

CORPORATES[1)]

By industry



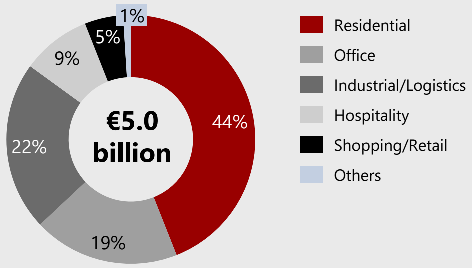
By geography



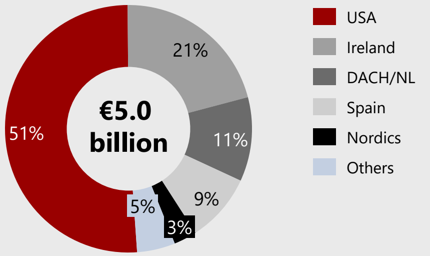
- Portfolio average net leverage <4.0x
- 100% senior lending
- NPL ratio 1.3%
- DACH/NL 37% exposure
- No exposure to Russia and Ukraine

REAL ESTATE

By underlying



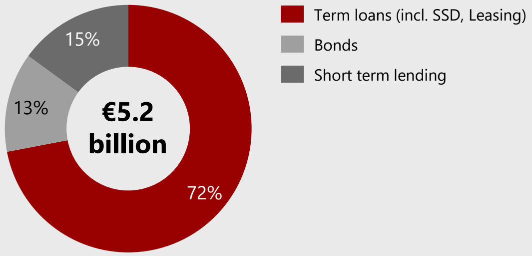
By geography



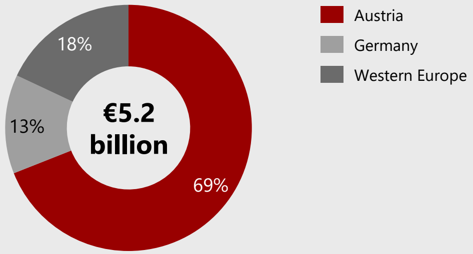
- Weighted average portfolio LTV <60%
- NPL ratio 1.6%
- 75% of total portfolio backed by residential, industrial / logistics and hospitality assets

PUBLIC SECTOR[1)]

By funding & type



By geography



- Portfolio comprised of 67% AAA or AA entities
- No non-performing loans

1) Includes short-term lending/money market of €160m, of which €34m in Corporates and €126m Public Sector

DEFINITIONS

B/S leverage
Total assets/common equity (excluding earmarked dividend and buyback of €175m (1.1.2023)

Book value per share
Common equity (excluding AT1 capital, dividends and buyback of €175m (1.1.2023))/number of shares outstanding

Common Equity Tier 1 capital (CET1)
Including interim profit and deducting earmarked dividends and buyback of €175m (1.1.2023)

Common Equity Tier 1 ratio
Common Equity Tier 1 capital (CET1)/risk-weighted assets

Core revenues
The total of net interest income and net fee and commission income

Cost-income ratio
Operating expenses (OPEX)/operating income

Customer Deposits (average)
Deposits to customers including own issues sold through retail network and private placement, average based on daily figures

Customer Funding
Deposits to customers, covered bonds (public sector and mortgage) and senior bonds sold through the retail network and private placement, average based on daily figures

Customer Loans
Loans to customers measured at amortized cost

Common equity
Equity attributable to the owners of the parent; excluding minorities, AT1 and deducted dividend accrual and buyback of €175m (1.1.2023)

Earnings per share (EPS)
Net profit/weighted average number of shares outstanding (diluted)
FL … Fully-loaded

Leverage ratio
Tier 1 capital (including interim profit, dividend accruals, buyback of €175m (1.1.2023)/total exposure (CRR definition)

Loan to Value (LTV)
IFRS book value including prior liens excluding NPLs / Market value of real estate collaterals allocated excluding NPLs

Net interest margin (NIM)
Net interest income (NII)/average interest-bearing assets

NPL cash coverage
(Stage 3 Loan Loss Provisions plus Reserves plus Prudential Filter) / Non-Performing Loans IFRS Exposure

NPL ratio
Non-performing exposure (economic IFRS) - defined as NPL acc. to Art. 178 CRR excluding Retail & SME segment exposures without arrears (8.1. 8.2 and 8.4 RK) / BAWAG Group Total Exposure including off balance (IFRS scope of consolidation)

Pre-provision profit
Operating income less operating expenses (excluding regulatory charges)

Return on common equity (RoCE)
Net profit/average IFRS common equity and deducted dividend accruals and buyback of €175m (1.1.2023)

Return on tangible common equity (RoTCE)
Net profit/average IFRS tangible common equity and deducted dividend accruals and buyback of €175m (1.1.2023)

Risk cost ratio
Provisions and loan-loss provisions, impairment losses and operational risk (risk costs)/average interest-bearing assets

Tangible book value/share
Common equity reduced by the carrying amount of intangible assets/number of shares outstanding

Tangible common equity
Common equity reduced by the carrying amount of intangible assets

Total capital ratio
Total capital/risk-weighted assets

Total reserve ratio
Total reserves (including prudential filter)/asset volume of customer segments excluding public sector lending

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