

# BAWAG Group 2024 Results

March 4, 2025

# **AGENDA**

- 1 2024 HIGHLIGHTS & CAPITAL DEVELOPMENT
- 2 ASSET QUALITY
- 3 DETAILED FINANCIALS & OUTLOOK
- 4 SUPPLEMENTAL INFORMATION

## **HIGHLIGHTS 2024**

### **EARNINGS**

### Q4 '24:

Net profit €240m, RoTCE of 31.6% and EPS of €3.03

Core revenues up by 14% vPY ... operational expenses up by 34% vPY

Pre-provision profit of €297m up by 13% vPY... CIR at 35.7%

Risk costs of €1m or (1)bps risk cost ratio ... Management overlay released with €35m positive pre-tax contribution

Tangible Book Value (TBV) per share of €38.98 ... up by 1% vPQ and up by 10% vPY

**2024**: Net profit of €760m, RoTCE of 26.0%, CIR of 33.5%, and FPS of €9.60

### **BALANCE SHEET & CAPITAL**

Average customer loans up by 28% vPQ and average interestbearing assets up by 22% vPQ

Average customer deposits up by 24% vPQ and average customer funding up by 21% vPQ

Fortress balance sheet ... €17.6 billion cash with LCR 249% and strong asset quality with NPL ratio of 0.8%

CET1 ratio at 15.2% after deducting €5.50 dividend per share to be proposed to the AGM

### **TARGETS & CAPITAL DEPLOYMENT**

All 2024 targets achieved

2025 financial targets: Net profit of > €800m Earnings per share >€10.0

Return target unchanged at: RoTCE >20%

Deploying ~€600m excess capital for 2 strategic acquisitions that will generate Profit Before Tax > €350m by 2027

Pro-forma FY 2024 CET1 ratio  $^{\sim}13.8\%$  (post 2 M&A transactions and Basel IV impact)

Excess capital ~€175m above 13% capital distribution target

### 2024:

- Net profit €760m
- RoTCE 26.0%
- CIR 33.5%

- CET1 ratio at 15.2% ... 13.8% pro-forma
- €5.50 Dividend per share

- 2025 Net profit > €800m
- Capital distribution > 13%
- Excess capital ~€175m

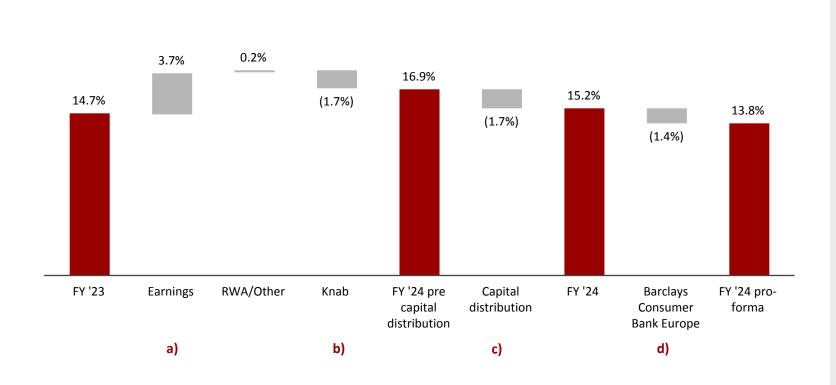
March 4, 2025

**BAWAG Group** 

## CAPITAL DEVELOPMENT

~370 basis points gross capital generation through earnings in 2024

### **CAPITAL DEVELOPMENT**



### **CAPITAL DEVELOPMENT**

- a) Gross capital generation ~370bps in 2024 through earnings
- b) Knab acquisition adding €2.5b RWAs

### **CAPITAL DISTRIBUTION**

- c) Earmarked FY '24 dividend of €432m, equivalent to €5.50 dividend per share
- d) Acquisition of Barclays Consumer Bank Europe closed (February 1, 2025)

### **EXCESS CAPITAL**

- Pro-forma FY 2024 CET1 ratio ~13.8% (post 2 M&A transactions, return to standardized approach for Retail and Basel IV impact)
- Excess capital ~€175m above 13% capital distribution target

### **2025 CAPITAL REQUIREMENTS**

Target CET1 ratio of 12.5% is 213bps above 2025 MDA trigger of 10.37% ... P2R at 2.50% and P2G at 0.50%

# **RETAIL & SME**

### **FINANCIAL PERFORMANCE**

€ millions	Q4 '24	vPY	vPQ	2024	vPY
Core revenues	324.0	12%	10%	1,213.3	7%
Net interest income	249.8	11%	10%	933.9	5%
Net commission income	74.2	16%	8%	279.4	11%
Operating income	324.8	12%	10%	1,216.2	6%
Operating expenses	(129.6)	48%	37%	(406.2)	18%
Pre-provision profit	195.2	(4%)	(3%)	810.0	2%
Regulatory charges	(1.9)	(141%)	27%	(7.8)	(20%)
Risk costs	(25.4)	2%	-%	(101.6)	18%
Profit before tax	167.9	(8%)	(4%)	700.6	-%
Net profit	125.9	(9%)	(4%)	525.4	-%

# RATIOS

in %	Q4 '24	vPY	vPQ	2024	vPY
RoCE	24.5%	(8.5)pts	(3.1)pts	27.2%	(5.1)pts
RoTCE	28.8%	(10.0)pts	(3.7)pts	32.0%	(6.1)pts
CIR	39.9%	9.9pts	8.0pts	33.4%	3.2pts
NPL ratio	1.2%	(0.5)pts	(0.8)pts	1.2%	(0.5)pts
Risk cost ratio	0.34%	(0.11)pts	(0.13)pts	0.43%	0.04pts

### **CUSTOMER DEVELOPMENT**

€ millions	Q4 '24	vPY	vPQ	2024	vPY
Housing loans	26,733	74%	83%	26,733	74%
Consumer and SME	7,373	10%	7%	7,373	10%
Total assets	34,106	55%	58%	34,106	55%
Total assets (Ø)	30,055	37%	39%	23,848	8%
Risk-weighted assets	12,424	33%	23%	12,424	33%
Customer deposits	40,222	47%	51%	40,222	47%
Customer deposits (Ø)	34,854	33%	32%	28,629	8%
Customer funding	52,448	40%	42%	52,448	40%
Customer funding (Ø)	47,196	27%	26%	39,885	8%

### **DEVELOPMENTS in Q4 '24**

Q4 '24 net profit of €126m, down by (9%) vPY ... assets and deposit growth driven by Knab acquisition

Pre-provision profit of €195m for Q4 '24, down (4%) vPY ... core revenues up 12% and operating expenses up 48% vPY both mostly impacted by including 2 months of Knab

Risk costs (€25m) in Q4 '24 ... stable development during 2024

Housing loan originations remains subdued  $\dots$  maintaining strong transactional and advisory banking in Q4 '24

# CORPORATES, REAL ESTATE & PUBLIC SECTOR

### **FINANCIAL PERFORMANCE**

€ millions	Q4 '24	vPY	vPQ	2024	vPY
Core revenues	79.7	-%	9%	308.3	(4%)
Net interest income	72.0	1%	12%	275.8	(4%)
Net commission income	7.7	(5%)	(10%)	32.5	(8%)
Operating income	81.8	3%	12%	309.6	(3%)
Operating expenses	(18.3)	(12%)	(4%)	(75.7)	(3%)
Pre-provision profit	63.5	8%	17%	233.9	(3%)
Regulatory charges	(1.1)	22%	38%	(3.7)	(63%)
Risk costs	27.3	-%	-%	20.1	-%
Profit before tax	89.7	70%	69%	250.3	11%
Net profit	67.3	70%	69%	187.8	11%

### **RATIOS**

in %	Q4 '24	vPY	vPQ	2024	vPY
RoCE	35.5%	17.8pts	16.4pts	24.2%	5.8pts
RoTCE	43.1%	21.1pts	20.1pts	30.1%	7.2pts
CIR	22.4%	(3.6)pts	(3.6)pts	24.5%	(0.1)pts
NPL ratio	0.7%	(0.1)pts	—pts	0.7%	(0.1)pts
Risk cost ratio	(0.80%)	(0.95)pts	(0.80)pts	(0.15%)	(0.19)pts

### **CUSTOMER DEVELOPMENT**

€ millions	Q4 '24	vPY	vPQ	2024	vPY
Corporates	2,806	(19%)	1%	2,806	(19%)
Real Estate	5,460	7%	10%	5,460	7%
Public Sector	4,960	11%	(3%)	4,960	11%
Short-term/money market lending	113	(62%)	(42%)	113	(62%)
Total assets	13,339	-%	2%	13,339	-%
Total assets (Ø)	13,580	-%	5%	13,464	(3%)
Risk-weighted assets	4,935	(22%)	5%	4,935	(22%)
Customer deposits	6,557	(5%)	(14%)	6,557	(5%)
Customer deposits (Ø)	6,201	(4%)	(5%)	6,397	13%
Customer funding	8,669	4%	(11%)	8,669	4%
Customer funding (Ø)	8,246	4%	(4%)	8,369	16%

### **DEVELOPMENTS in Q4 '24**

Q4 '24 net profit of €67m, up 70% vPY, normalized net profit (excluding overlay release) €48.6m, up 23% vPY ... average assets up 5% and average deposits down (5%) vPQ

Pre-provision profit of €64m, up 8% vPY ... Operating income up 3% vPY

Positive risk costs due to release of management overlay

NPL ratio remains low at 0.7% with solid asset quality

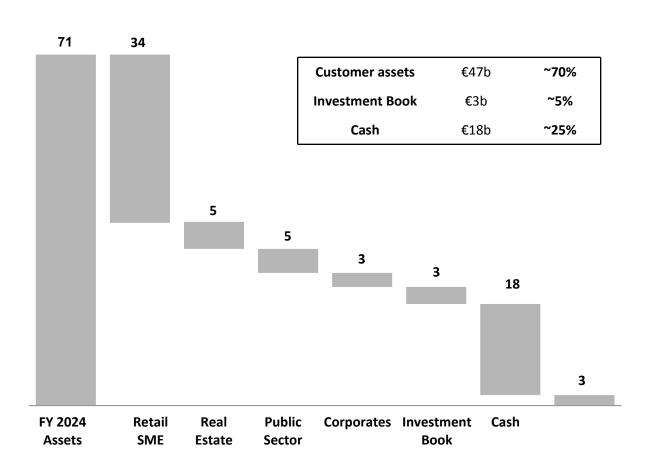
Maintaining disciplined and conservative underwriting focused on risk-adjusted returns ... strong pipeline of real estate deals funded in 4Q '24 with solid public sector pipeline in 1Q '25

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# **BALANCE SHEET & ASSET QUALITY**

€ billion



- Retail & SME: 85% secured lending, primarily €27b of mortgages; LTV<60%, NPL Ratio 1.2%
- Real Estate: Average LTV ~50%, geographically diverse, 72% industrial/ logistics or residential with strong underlying fundamentals, NPL ratio 1.5%
- **Public Sector:** Lending primarily to Austrian federal, state and municipal governments
- **Corporates:** Senior secured lending, de-minimis exposure to cyclical industries, net leverage <4.0x, NPL ratio 0.5%
- Investment book: 98% investment grade
- Cash: 25% of balance sheet

### **LOW RISK BALANCE SHEET**

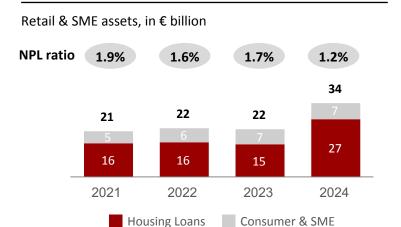
- Simple and resilient balance sheet
- Long term focus on risk adjusted returns
- Centralized risk management across the Group

### STRONG ASSET QUALITY

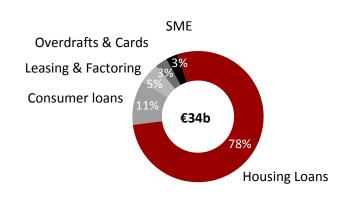
- NPL ratio 0.8% (down from 1.0% in PY)
- Stage 2 loans 4% (down from 5% vs PY)
- Low loss asset classes and lending structures drive consistently superior asset quality levels

## **RETAIL & SME**

### **RETAIL & SME OVERVIEW**



### **RETAIL & SME PRODUCTS**



### **HOUSING**

- €13b increase in 2024 following integration of Knab Housing Portfolio
- 37% state or insurance guaranteed (24% in 2023)
- Weighted average LTV 50% (non-guaranteed loans), LTV at origination below 70% since 2020
- De-minimis loss history, driven by significant affordability buffer and customer equity in established markets

#### **CONSUMER & SME**

- Consumer loans: loss rates normalizing to pre-pandemic levels
- Selective credit appetite remains in place, cost inflation adjustments for all new underwriting
- Specialty finance: primarily cars, movables, with high utility value or liquid collateral, low loss profiles

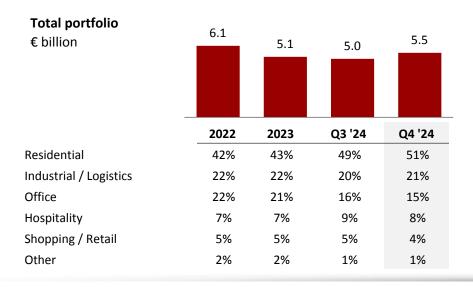
### **DEVELOPMENTS**

- Credit box tightened since 2022 to account for cost inflation and rates impact on customer ability to pay
- Ensure stress-resilient customers with strong debt-service ratios and loan to income metrics
- Fixed rate portfolio limits risk for customers
  - ~90% of consumer loans and mortgage originations
  - ~90% of housing loan portfolio

### OUTLOOK

- Economic sensitivity in consumer loan book remains primary risk for portfolio
- Unemployment remains low across customer base (Austria, Germany, Netherlands, Switzerland)
- Low NPL ratio of 1.2% (2024) representing high credit quality and operational processes
- Losses across portfolios have normalized and returned to pre-pandemic levels with stable trends looking forward

## **COMMERCIAL REAL ESTATE LENDING**

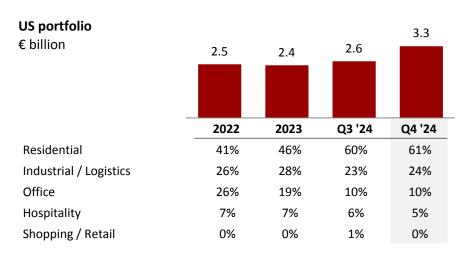


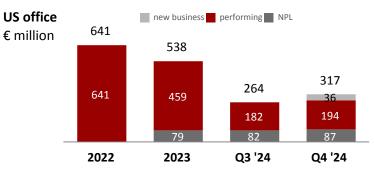
### PORTFOLIO DEVELOPMENT

- Residential and Industrial / Logistics /
  Hospitality make up 72% of the total portfolio
  and 85% of US portfolio ... key growth areas
  with strong supply / demand fundamentals
- Average LTV ~50% with low NPL ratio 1.5%
- 4Q growth of €0.5b primarily in residential and logistics asset classes
- Pipeline materialized with highly selective deals at attractive credit and return metrics

### **UNDERWRITING PRINCIPLES**

- Focus on risk-adjusted returns across all cycles, patient lending within risk appetite ... no volume targets
- Senior secured lender, no mezzanine financing
- Strong structural protections through crosscollateralization, cash-flow sweeps, interest rate hedges, sponsor guarantees
- Portfolio total LTV consistently <60% with debt yields across office portfolio >10%
- Maturity profile / refinancing risk pro-actively managed





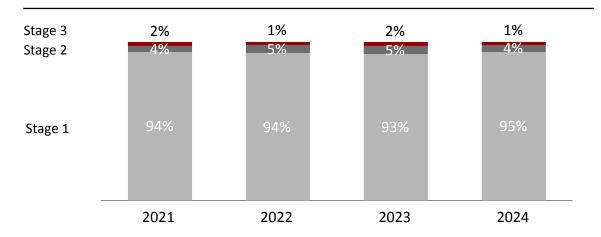
- US office assets down >50% since 2022
- Proactive NPL resolutions, active strategies to optimize cash flows

### €230m performing US office portfolio:

- Q4 growth: +€35m multi-asset class financing with medical office share, attractive credit metrics; +€20m FX impact
- 32% cross-collateralized with non-office assets
- Average senior debt yield ~9%, LTV ~ 70%
- Average occupancy levels ~80%, lease terms ~6 years
- Total US office portfolio <40bps of total assets and 4% of total CRE lending

## **DETAILS ON RESERVES**

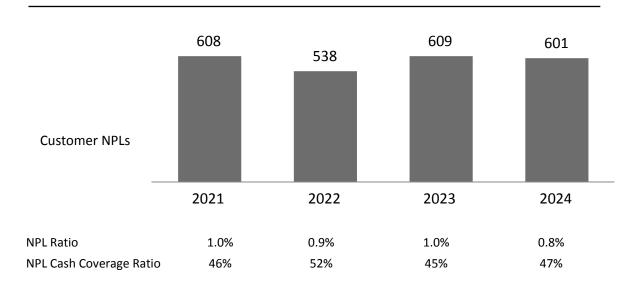
### **IFRS 9 MIGRATION – CUSTOMER SEGMENT ASSETS**



### ECLs (STAGE 1&2), SPECIFIC RESERVES (STAGE 3) | in € millions

	2021	2022	2023	2024
Stage 1	37	47	39	55
Stage 2	102	133	120	63
Stage 3	284	281	272	284
<b>Total Reserves</b>	422	461	431	402

### **NON-PERFORMING (STAGE 3) LOANS | in € millions**



### **KEY DEVELOPMENTS**

Customer NPLs down 1% vPY

NPL ratio historically low at 0.8% ... cash coverage increased in 2024 to 47%

Stage 2 assets remain low (4% of customer assets) reflective of resilient asset quality across segments

Management overlay usage ~50% to support IFRS9 model updates and CRE reserves, remaining 50% released as excess

Overlay usage maintains conservatism in models, while CRE transparency has increased

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# **P&L & KEY RATIOS**

P&L   € millions	Q4 '24	vPY	vPQ	2024	vPY
Net interest income	368.4	14%	19%	1,311.8	5%
Net commission income	81.2	13%	5%	309.9	9%
Core revenues	449.6	14%	16%	1,621.7	5%
Other revenues	12.1	-%	>100%	6.1	-%
Operating income	461.7	20%	18%	1,627.8	7%
Operating expenses	(164.8)	34%	30%	(545.1)	12%
Pre-provision profit	296.9	13%	12%	1,082.7	4%
Regulatory charges	(4.3)	-%	43%	(15.3)	(61%)
Risk costs	1.4	-%	-%	(81.8)	(12%)
Profit before tax	296.1	25%	25%	989.9	9%
Income taxes	(56.1)	(6%)	(6%)	(229.9)	1%
Net profit	240.0	36%	35%	760.0	11%

Key ratios	Q4 '24	vPY	vPQ	2024	vPY
RoCE	26.9%	5.3pts	6.5pts	22.0%	1.1pts
RoTCE	31.6%	6.0pts	7.6pts	26.0%	1.0pts
Net interest margin	3.03%	(0.05)pts	(0.09)pts	3.07%	0.09pts
CIR	35.7%	3.7pts	3.4pts	33.5%	1.7pts
Risk cost ratio	(0.01%)	(0.30)pts	(0.27)pts	0.19%	(0.03)pts
Earnings per share (€)	3.03	41%	35%	9.60	16%
Tangible book value (€)	38.98	10%	1%	38.98	10%

### **DEVELOPMENTS in Q4 '24**

Core revenues at €450m up by 16% vPQ ... NII up by 19% vPQ and NCI up by 5% vPQ

Net interest margin (NIM) at 3.03% in Q4 '24

Cost-income ratio of 35.7% in Q4 '24

RoTCE at 31.6% and earnings per share of €3.03

March 4, 2025

# **BALANCE SHEET**

Balance sheet   € millions	Q4 '24	Q3 '24	vPQ	vPY
Total assets	71,341	55,726	28%	29%
thereof Ø interest-bearing assets	48,366	39,568	22%	17%
Customer loans	45,496	32,617	39%	36%
Ø customer loans	41,766	32,580	28%	23%
Securities and bonds	5,310	5,765	(8%)	(19%)
Cash and credit institutions	18,434	15,577	18%	39%
Other assets	2,101	1,767	19%	(6%)
Total liabilities & equity	71,341	55,726	28%	29%
thereof Ø customer funding	55,811	46,239	21%	23%
Customer deposits	46,170	33,603	37%	39%
Own issues	17,274	15,312	13%	26%
Credit institutions	1,264	831	52%	(30%)
Other liabilities	1,900	1,438	32%	(23%)
Equity	4,733	4,542	4%	14%

Capital & RWA   € millions	Q4 '24	Q3 '24	vPQ	vPY
Common equity	3,593	3,545	1%	9%
Tangible common equity	3,061	3,021	1%	10%
CET1 capital	3,134	3,058	2%	10%
Risk-weighted assets	20,627	17,753	16%	7%
CET1 ratio (post dividend)	15.2%	17.2%	(2.0)pts	0.5pts
Leverage ratio	5.2%	6.4%	(1.2)pts	(0.5)pts
Liquidity coverage ratio	249%	260%	(11)pts	34pts

### **DEVELOPMENTS in Q4 '24**

Total assets up by 28% vPQ ... customer loans up by 39%

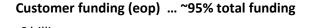
Risk-weighted assets 16% vPQ resulting from acquisition of Knab

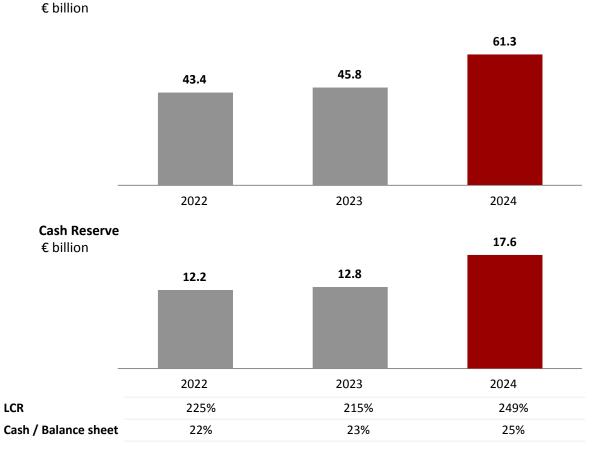
Average customer deposits up 24% vPQ and average customer funding up 21% vPQ

Cash & credit institutions at €17.6b or 25% of balance sheet ... LCR at 249%

CET1 ratio at 15.2% post deduction of €432m earmarked dividend for 2024

## **FUNDING OVERVIEW**





### **DEPOSITS**

- Retail & SME deposits €40.2b, thereof ~80% insured by deposit guarantee scheme .... average deposit size of €15k
- Corporates & Public Sector average deposits €6.4b ... largest share in public sector, which are predominantly transactional current accounts
- Deposit beta ~41% in Q4 '24 ... ~36% pre Knab

### **COVERED BONDS**

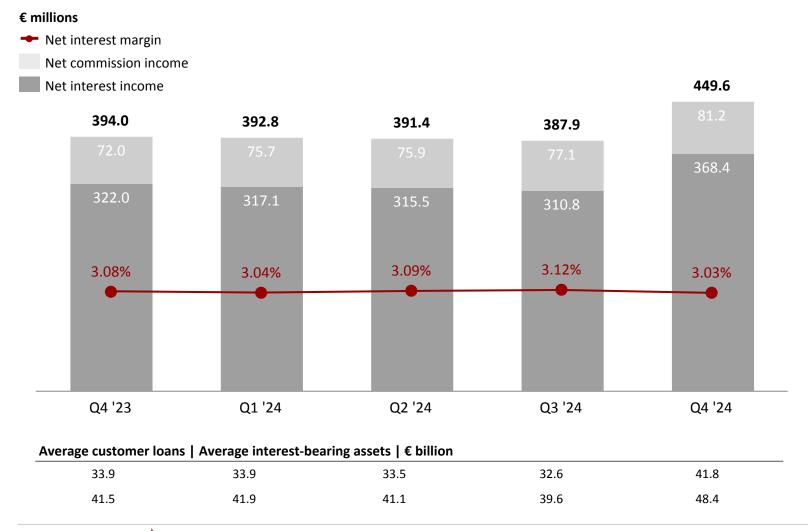
- €~13b Austrian and Dutch covered bond program with mortgages and public sector loans as collateral
- Almost no maturities in the coming years, current average remaining life ~5.5 years
- Matched against housing loans with average duration of ~8 years

### **CASH DEVELOPMENT & TRENDS**

- LCR at 249% ... Cash balance €17.6b
- Maintained excess liquidity over the years to address market opportunities ... continuing to stay patient and maintain liquid balance sheet

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## **CORE REVENUES**



# Net interest income (NII) up by 19% vPQ ... net interest margin (NIM) at 3.03% in Q4 '24

- Knab with two months contribution
- Deposit beta at ~41% ... +6pts vPQ

### Net commission income (NCI) up by 5% vPQ

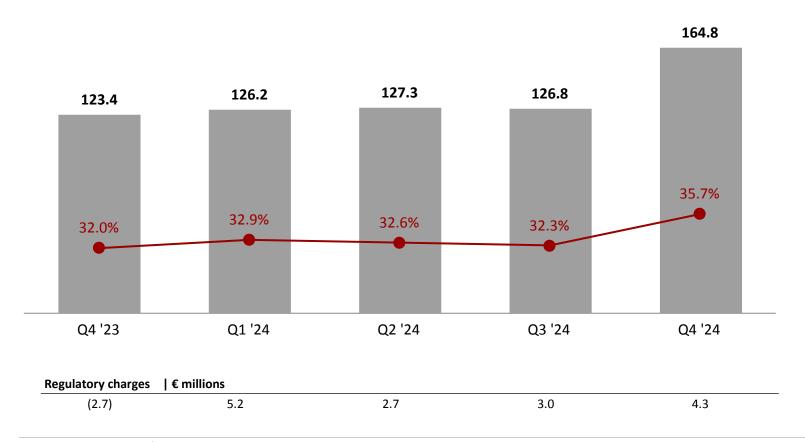
 strong transaction and advisory banking + impact from Knab

### Outlook in 2025

- Quarterly pro-forma run-rate:
  - Net interest income >€450m
  - Net commission income >€85m
- Core revenues expected to grow to >€2,150m

# **OPERATING EXPENSES**

# € millions Operating expenses (excluding regulatory charges)



### CIR at 35.7% in Q4 '24 up by 3.4pts vPQ

- First time impact from integration of Knab
- Continuously focused on absolute cost targets and proactive cost management
- Targeted investments over the years resulting in long-term productivity gains across the business

### Outlook in 2025

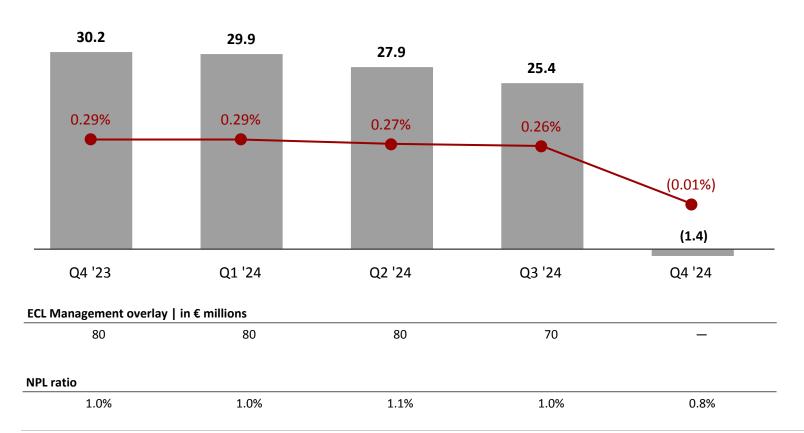
- Operating expenses to increase ~€800m with a quarterly pro-forma run-rate of €200m
- Regulatory charges expected to increase to €40m ... the increase is coming from the expected higher bank levy in Austria

## **RISK COSTS**

### € millions

### Risk costs

--- Risk costs/average interest-bearing assets



### Q4 '24 risk costs €1m

- Ongoing strong credit performance ... NPL ratio of 0.8%
- ECL management overlay fully released in Q4 '24 ... one half used for strengthening of ECL models & CRE valuations with remaining half released

### Maintain safe & secure balance sheet

- Focused on developed and mature markets ... ~80% DACH/
   NL region & ~20% Western Europe / United States
- Conservative underwriting with a ~85% lending focused on secured or public sector lending

### **Outlook for 2025**

- Risk cost ratio ~40bps including
  - Barclays Day 1 ECL
  - Securitization costs

# **2025 OUTLOOK AND TARGETS**

### **P&L OUTLOOK**

Net interest income >€1,800m FY '24: €1,312m

**Core revenues** >€2,150m FY '24: 1,622m

**Operating expenses** ~€(800)m FY '24: €(545)m

**Regulatory charges** ~€(40)m FY '24: €(15)m

Risk costs ~40bps FY '24: 19bps

### **2025 FINANCIAL TARGETS**

>€800m **Net profit** FY '24: €760m >€10.0 **Earnings per share** FY '24: €9.60 13.0% **Capital Distribution Target** 

### **2025 & BEYOND RETURN TARGETS**

Return on tangible common equity 12.5% **CET 1 Ratio** 

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>20%

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# FINANCIAL PERFORMANCE

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Pre-provision profit	296.9	13%	12%	1,082.7	4%
Regulatory charges	(4.3)	-%	43%	(15.3)	(61%)
Risk costs	1.4	-%	-%	(81.8)	(12%)
Profit before tax	296.1	25%	25%	989.9	9%
Net profit	240.0	36%	35%	760.0	11%

Ratios	Q4 '24	vPY	vPQ	2024	vPY
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RoTCE	31.6%	6.0pts	7.6pts	26.0%	1.0pts
Net interest margin	3.03%	(0.05)pts	(0.09)pts	3.07%	0.09pts
CIR	35.7%	3.7pts	3.4pts	33.5%	1.7pts
Risk cost ratio	(0.01%)	(0.30)pts	(0.27)pts	0.19%	(0.03)pts

Balance Sheet & Capital   € millions	Q4 '24	Q3 '24	vPQ	vPY
Total assets	71,341	55,726	28%	29%
Cash	17,604	15,161	16%	44%
Interest-bearing assets (average)	48,366	39,568	22%	17%
Customer funding (average)	55,811	46,239	21%	23%
Customer loans (average)	41,766	32,580	28%	23%
Customer loans	45,495	32,617	39%	35%
Customer deposits (average)	41,425	33,284	24%	26%
Customer deposits	46,170	33,603	37%	37%
Common Equity	3,593	3,545	1%	9%
Tangible Common Equity	3,061	3,021	1%	10%
CET1 Capital	3,134	3,058	2%	10%
Risk-weighted assets	20,627	17,753	16%	7%
CET1 Ratio (post dividend)	15.2%	17.2%	(2.0)pts	0.5pts

Per share data	2024	2023	vPY
Book value (€)	45.76	42.12	9%
Tangible book value (€)	38.98	35.35	10%
Shares outstanding (€ m)	78.52	78.51	-%
Earnings per share (€)	9.6	8.3	16%

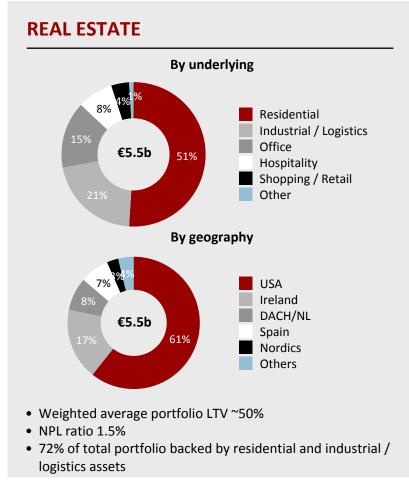
Note: All equity, capital, ratios and per share data reflect deduction of €432m dividend accrual.

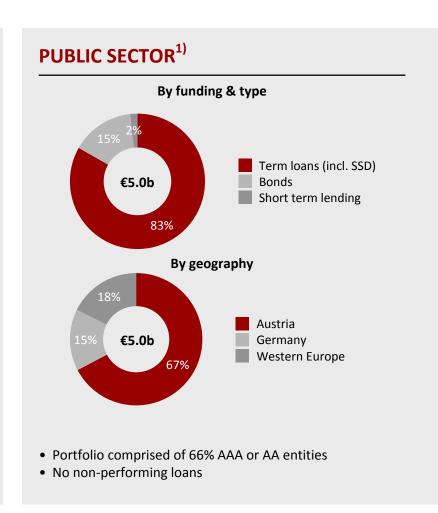


# Corporates, Real Estate & Public Sector

### CORPORATES<sup>1)</sup> By industry Services Food & beverage 15% 19% Lender Financing B-2-C Gaming €2.8b Utilities Health Care **Pharmaceuticals** Engineering & B-2-B Other By geography USA DACH/NL €2.8b UK Ireland Others • Portfolio average net leverage <4.0x • 100% senior lending • NPL ratio 0.5%

- DACH/NL 39% exposure
- No exposure to Russia and Ukraine



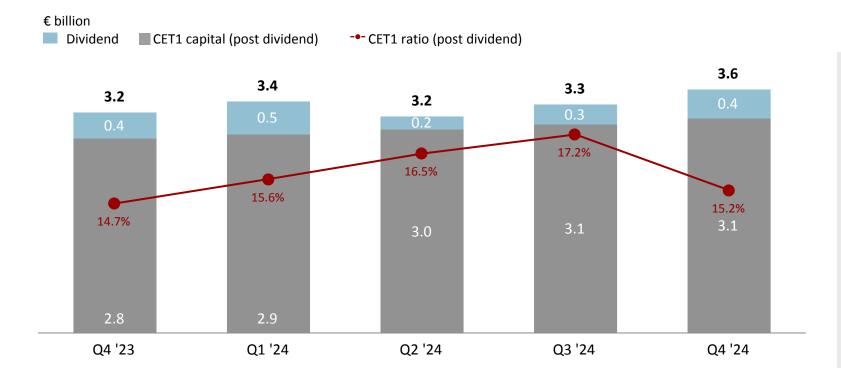


1) Includes short-term lending/money market of €113m, of which €26m in Corporates and €87m Public Sector

March 4, 2025

BAWAG Group

# **REGULATORY CAPITAL**



### RWA € b | Tier 1 ratio | Total capital ratio | Leverage ratio

19.3	18.6	18.0	17.8	20.6
16.8%	17.8%	18.8%	20.7%	18.1%
19.9%	21.0%	22.1%	24.2%	21.2%
5.7%	6.0%	6.2%	6.4%	5.2%

### **Capital distribution plans:**

• Earmarked dividend of €432m for 2024

### **Capital ratios:**

- Tier1 capital ratio 18.1%
- Total Capital ratio 21.2%

### 2025 capital requirements:

- P2R: 2.50%; P2G: 0.50%
- New CET1 capital requirement: 10.37%
- Target CET1 ratio of 12.5% is 213bps above MDA trigger of 10.37%

Note: All capital ratios post dividend accrual and deducting buyback.

March 4, 2025

## **DEFINITIONS**

### B/S leverage

Total assets/common equity (excluding earmarked dividend and buyback of €175m (1.1.2023)

### Book value per share

Common equity (excluding AT1 capital, dividends and buyback of €175m (1.1.2023))/number of shares outstanding

### **Common Equity Tier 1 capital (CET1)**

Including interim profit and deducting earmarked dividends and buyback of €175m (1.1.2023)

### **Common Equity Tier 1 ratio**

Common Equity Tier 1 capital (CET1)/risk-weighted assets

### **Core revenues**

The total of net interest income and net fee and commission income

### **Cost-income ratio**

Operating expenses (OPEX)/operating income

### **Customer Deposits (average)**

Deposits to customers including own issues sold through retail network and private placement, average based on daily figures

### **Customer Funding**

Deposits to customers, covered bonds (public sector and mortgage) and senior bonds sold through the retail network and private placement, average based on daily figures

### **Customer Loans**

Loans to customers measured at amortized cost

### **Common equity**

Equity attributable to the owners of the parent; excluding minorities, AT1 and deducted dividend accrual and buyback of €175m (1.1.2023)

### Earnings per share (EPS)

Net profit/weighted average number of shares outstanding (diluted)

FL ... Fully-loaded

### **Interest-bearing assets**

Financial assets + assets at amortized costs incl. customer business from relevant B/S position

### Leverage ratio

Tier 1 capital (including interim profit, dividend accruals, buyback of €175m (1.1.2023)/total exposure (CRR definition)

### Loan to Value (LTV)

IFRS book value including prior liens excluding NPLs / Market value of real estate collaterals allocated excluding NPLs

### Net interest margin (NIM)

Net interest income (NII)/average interest-bearing assets

### NPL cash coverage

Stage 3 Loan Loss Provisions plus Reserves plus Prudential Filter) / NPL IFRS Exposure

### **NPL** ratio

Non-performing exposure (economic IFRS) - defined as NPL acc. to Art. 178 CRR excluding Retail & SME segment exposures without arrears (8.1. 8.2 and 8.4 RK) / BAWAG Group Total Exposure including off balance (IFRS scope of consolidation)

### **Pre-provision profit**

Operating income less operating expenses (excluding regulatory charges)

### Return on common equity (RoCE)

Net profit/average IFRS common equity, deducted dividend accruals and buyback of €175m (1.1.2023)

### Return on tangible common equity (RoTCE)

Net profit/average IFRS tangible common equity, deducted dividend accruals and buyback of €175m (1.1.2023)

### Risk cost ratio

Provisions and loan loss provisions, impairment losses, operational risk and securitization costs (total risk costs) / average interest bearing assets

### Tangible book value/share

Common equity reduced by the carrying amount of intangible assets/number of shares outstanding

### Tangible common equity

Common equity reduced by the carrying amount of intangible assets

### **Total capital ratio**

Total capital/risk-weighted assets

### **Total reserve ratio**

Total reserves (including prudential filter)/asset volume of customer segments excluding public sector lending



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